

TOWN OF ORANGE



COUNCIL MEETING PACKAGE

MONDAY, APRIL 15, 2024

7:00 P.M.



Meeting Agenda
Monday, April 15, 2024
Town of Orange Community Meeting Room

7:00 p.m.

- 1. Call to order by the Mayor.**
- 2. Pledge of Allegiance.**
- 3. Roll Call – Town Council:**

Mayor Martha B. Roby
Vice-Mayor Frederick W. Sherman, Jr.
Councilmember Jason R. Cashell

Councilmember Jeremiah V. Pent
Councilmember Donna Waugh-Robinson

- 4. Adoption of Agenda**
- 5. Public Hearing – Town Council will hold a Public Hearing on the FY25 Budget and Appropriation Ordinance.**
- 6. Public Comment - Town Council receives public input from residents and taxpayers of the Town. Citizens are encouraged to sign up prior to the meeting beginning and turn in a/their slip to the Town Clerk. Please note that Public Comment is limited to 3 minutes per individual.**
- 7. Consideration of Town Council Meeting Minutes of March 18th and April 1st, 2024.**
- 8. Reports**
[A] Finance Report – Director of Finance.
- 9. Unfinished Business:**
- 10. New Business:**
[A] Consideration of appointment of Patrick McAloon to the Town's IDA.
- 11. Adjournment.**

PUBLIC HEARINGS



PUBLIC HEARING SUMMARY
April 15, 2024

AGENDA ITEMS: 5

**Town Council will hold a Public Hearing on the FY25 Budget and
Appropriation Ordinance.**

SUMMARY:

- Please see attached memorandum from the Town Manager along with supporting documentation.
- Please also see attached the DRAFT FY25 Appropriation Ordinance.

PUBLIC HEARING OUTLINE:

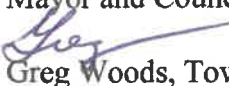
1. Mayor calls for presentation. (*Town Manager*)
2. Mayor declares the Public Hearing open and calls for public comment.
3. Mayor declares the Public Hearing closed.
4. Mayor Roby calls for questions/comments (if any) from Town Council.

MOTION:

The FY25 Budget and Appropriation Ordinance will be voted on at a later date.



MEMORANDUM

TO: Mayor and Council Members
FROM:  Greg Woods, Town Manager

DATE: March 12, 2024

SUBJECT: FY-2025 Updated Draft Budget Information

The draft budget totals \$9,965,010 and increases our reserves by \$139,108. The breakdown by fund is:

	<u>Revenues</u>	<u>Expenses</u>	<u>Reserves</u>
General Fund	\$ 5,665,360	\$ 5,689,631	\$ (24,271)
Capital Fund	525,000	525,000	-
Water Fund	1,583,400	1,601,306	(17,906)
Wastewater Fund	<u>2,191,250</u>	<u>2,145,307</u>	<u>45,943</u>
Total	<u>\$ 9,965,010</u>	<u>\$ 9,961,244</u>	<u>\$ 3,766</u>

Without the major capital projects the overall Town funds show an increase. This year includes a return to Revenue Sharing and includes nearly 2 years of Road reconstruction costs. The availability fees from the Round Hills Meadows housing project is the major contributor for the water and sewer funds.

Significant impacts to this draft budget are:

Taxes & Rates:

- 1) All taxes and rates stay the same as FY-2024 with the exception of increasing trash to \$7.00/ month vs the current \$5.50 per month. This will coincide with the new 95 gallon containers. We are requesting some fees increasing for property and equipment rentals.

Revenues:

- 1) Revenues projected for Water & Sewer Availability Fees 25 homes in the Round Hill Meadows buildout (there are 75 lots that could be done) with an additional 5 throughout Town and includes and revenues related to the buildout.
- 2) Increased tax revenue by revenue increases already experiencing.
- 3) Increased Interest Income to reflect Town funds at today's rates.

"A Main Street Community"
&
"A Designated Enterprise Zone"

Expenses:

- 1) Personnel COLA increase of 5.0% with add'l 0.5% for under \$20/hour.
- 2) Added Economic Development Manager Position.
- 3) 10.00% increase in health care costs.
- 4) VRS rates decreased to 17.53% from 17.64%.
- 5) Donations – same as last year with the exception of an increase as shown on Sch. D-6.

Capital:

- 1) Includes:
 - a. \$150,000 for street paving – not revenue sharing.
 - b. \$125,000 for a Public Works vehicle.
 - c. \$30,000 for automation and computers.
 - d. \$25,000 for improvements to the Community Room floor.
 - e. \$120,000 for new sidewalk.
 - f. \$75,000 for improvements to Lafayette Street.

Other Items for Consideration:

- 1) Items on Cash Projection sheet not included in budget.
- 2) Any items Council Members wish to have included or modified.

**APPROPRIATION****ORDINANCE****ORD202X-XX**

Section 2-7.1 Appropriation Ordinance July 1, 2024 – June 30, 2025 BE IT ENACTED BY THE COUNCIL OF THE TOWN OF ORANGE, VIRGINIA, that the following sums of money are hereby appropriated for the necessary functions of the municipal government of the Town of Orange for the fiscal year beginning July 1, 2024 and ending June 30, 2025:

GENERAL FUND**REVENUES**

Taxes and Fees from	
Local Sources	\$ 4,644,988
Transfers to	
Capital Fund	(525,000)
Revenue from the	
Commonwealth	1,545,372
General Fund Reserve	24,271

Total Revenue **\$ 5,689,631**

EXPENDITURES

Legislative	\$ 142,334
General Admin.	940,023
Law Enforcement	1,894,764
Fire & Rescue	59,500
Elections	2,500
Public Works	1,613,810
Trash Collection	203,676
Maint. B/G Parks	94,845
Transportation System	126,936
Cultural Enrichment	70,860
Planning & Develop.	200,016
Non-Departmental	183,522
Debt Service	156,845
GF Reserve	-
Total Expenditures	<u>\$ 5,689,631</u>

GENERAL FUND – CAPITAL**REVENUES**

Transfer From	
General Fund	\$ 525,000
Loan Proceeds	-
Revenue from the	-
Commonwealth	-
Miscellaneous	-
Total Revenue	<u>\$ 525,000</u>

EXPENDITURES

Road Projects	\$ -
Machinery & Equip	375,000
New Sidewalk Projects	-
Paving Projects	150,000
Contingency	-
Total Expenditures	<u>\$ 525,000</u>

ENTERPRISE FUND – WATER

REVENUES

Water Sales	\$ 1,542,000
Water Fund Reserve	17,906
Miscellaneous	41,400
ARPA Funding	-
Total Revenue	<u>\$ 1,601,306</u>

EXPENDITURES

Water Treatment	\$1,156,139
Water Distribution	285,989
Capital Projects	-
Debt Service	159,178
Total Expenditures	<u>\$1,601,306</u>

ENTERPRISE FUND – SEWER

REVENUES

Sewer Sales	\$1,998,250
Sewer Fund Reserve	(45,943)
Miscellaneous	<u>193,000</u>
Total Revenue	<u>\$2,145,307</u>

EXPENDITURES

Sewage Treatment	\$ 1,134,292
Sewage Collection	223,935
Capital Projects	-
Debt Service	<u>787,080</u>
Total Expenditures	<u>\$2,145,307</u>

TAXES

Real Estate Tax (Jan 1 to Dec. 31)	\$0.157 per \$100 of assessed value
Personal Property Tax (Jan. 1 to Dec. 31).....	\$0.620 per \$100 of assessed value
Machinery & Tools Tax (Jan. 1 to Dec. 31).....	\$0.066 per \$100 of assessed value
Consumer Utility Tax:	
Residential (water & telephone).....	20% of each monthly bill not to exceed \$ 3.00 monthly
Comm'l, Indust, Inst (water & telephone)	20% of each monthly bill not to exceed \$30.00 monthly
Local Telecom Service.....	10% of each monthly bill not to exceed \$ 3.00 monthly
Comm'l, Indust, Inst (electric)	\$2.29 plus the rate of \$0.014300 for each kWh delivered not to exceed \$30.00 monthly
Residential (electric)	\$1.40 plus the rate of \$0.015101 for each kWh delivered not to exceed \$3.00 monthly
T.V. Cable Franchise.....	3% of all gross receipts
Bank Franchise Tax	\$0.80 on each \$100 of taxable value
Meals Tax	8% of the amount paid for the meal
Transient Occupancy Tax.....	5% of rental fee
Cigarette Tax.....	\$0.12 per pack

LICENSE FEES & TAXES

Automobile License Fee.....	\$35.00
Motorcycle License Fee	\$21.00
Peddlers License Tax	\$100.00 per annum
Carnivals/Circuses License Tax	\$100.00 per annum
Telephone and Telegraph companies License Tax	1/2 of one percent of gross receipts

ADMINISTRATIVE FEE SCHEDULE

Utility deposit per user - both Water & Sewer	\$150.00
Utility deposit per user - either Water or Sewer	\$100.00
Water Service Disconnection/Reconnection fee for non-payment:	
During Work Hours.....	\$50.00
After Hours	\$100.00
Copies.../ Sheet.....	\$ 0.10
Parking tickets:	
Exceeding time limit	\$25.00
Parking to the left side of curb	\$15.00
Parking in prohibited zone.....	\$25.00
Parking within 15 feet of a fire hydrant	\$15.00
Occupying two parking spaces.....	\$20.00
Parking in marked fire lane	\$45.00
Parking in a marked crosswalk.....	\$45.00
Parking in a handicapped space without authorization	\$150.00
Parking late payment fines	
Failing to pay (72 hours).....	\$5.00
Failing to pay (144 hours).....	\$10.00
Accident Report Copy (for reports requested 30 days after the accident).....	\$5.00

Administrative Fee: Delinquent Collections \$30.00
 Administrative Fee: Fingerprinting
 Town of Orange Residents \$0.00
 Out of Town Residents - Individual: First Card \$10.00
 Out of Town Residents - Individual (each add'l card/per transaction) \$ 5.00

Administrative Fee: Reviewing plans for underground construction within
 The Town's property including Streets, Sidewalks and Right of Way
 Per Structure Up to \$500.00
 In addition, per Linear Foot..... Up to \$1.00

DMV STOP Processing Fee.....as charged by the State
 Returned Check Fee \$35.00
 Police Investigative background checks..... \$25.00
 Main Street Banner Placement Fee.....\$85.00

Taylor Park: (daily rates)
 Civic/non-profit/governmental Free
 In-Town Private/Business..... \$50.00
 Out of Town Private/Business..... \$100.00
 Clean Up Fee..... up to \$100.00

Lion's Pavilion at Veteran's Park shelter: (daily rates)
 Civic/non-profit/governmental Free
 In-Town Private/Business..... \$75.00
 Out of Town Private/Business..... \$125.00
 Clean Up Fee..... \$100.00
 Deposit.....\$100.00

Depot Community Room: (daily rates)
 Civic/non-profit/governmental Free
 In-Town Private/Business \$15.00
 Out of Town Private/Business \$30.00
 Key Deposit \$20.00
 Clean Up Fee..... up to \$100.00

Public Works Community Room: (daily rates)
 Local, Civic, Non-Profit, Activity Groups, and In-Town Business \$15.00
 Same Groups as above serving food or beverages \$50.00
 Governmental Use..... No Fee
 In-Town Residents for Private Use..... Mon-Thurs \$150.00 plus \$250 deposit
 Fri/Sat/Sun/Holidays \$250.00 plus \$250 deposit

Certificate of Public Convenience and Necessity Fee \$25 per vehicle per year
 Taxicab Driver's Permit \$25 per person per year

Planning/Development Fee schedule

Permit Fees:

Zoning Permit (Dwellings/Additions)\$50.00¹
 Zoning Permit (Accessory Structure)\$25.00¹
 Sign Permit (new).....\$25.00 plus \$1.00 per square foot¹

Modification	\$100.00
plus cost of mailing	
Appeal of Zoning Administrator Determination.....	\$200.00
plus \$175.00 advertising costs*	

¹ There are no permit fees for commercial and industrial entities located within the enterprise zone although permits will need to be approved before work commences or signs are installed.

Planning Fees:

Rezoning.....\$1,000.00 plus \$75 per acre*
 Zoning Text Amendment.....200.00
 plus \$175.00 advertising costs*
 Special Use Permit.....\$2,000.00*
 Site Development Plan (½ acre or less)*.....\$ 500.00*
 Site Development Plan (over ½ acre)*.....\$1,000.00 plus \$75.00 per acre*
(This includes two (2) reviews, any additional reviews will be billed as necessary to applicant.)

Subdivision Review Fees:

Minor subdivision 3 new lots plus the residue (Preliminary and Final)	\$500 + \$100 per new lot created
Major subdivision 4 or more new lots and the residue (Preliminary and Final)	\$1,000 + \$100 per new lot created*
Boundary adjustment	\$ 50.00

**Applicant is responsible for all costs associated with advertising and mailings; figures given are estimates.*

REFUSE COLLECTION FEES

Residential:

Residential Refuse Collection Fee.....\$ 7.00 per month per container

Commercial Pickup Rates:

4 Cubic Yard Dumpster.....	\$185.00 per month, two pickups a week
6 Cubic Yard Dumpster.....	\$255.00 per month, two pickups a week
Additional pickups	\$40.00 per pickup

Non-dumpster Rates:

2 pickups per week \$44.00 per month per 2/95 gallon containers
Additional 95 gallon containers \$22.00 per month (maximum 4 containers)

EQUIPMENT CHARGES

Excavator/Backhoe.....	\$110.00 per hour
Utility Truck.....	\$35.00 per hour
Pickup.....	\$20.00 per hour
Flatbed or dump	\$75.00 per hour
Street sweeper	\$100.00 per hour

Sewer cleaner.....	\$40.00 per hour
Air compressor.....	\$40.00 per hour
Bucket Truck.....	\$50.00 per hour
Storage fees for SOLD Surplus Property	\$25 per day (after 1 st 30 days)

Plus cost of operator per hour per piece of equipment.

LABOR & MATERIAL CHARGES

Labor Charges:

1.5 times the direct labor hourly rate for each employee.

Material Charges:

1.5 times the direct material cost.

Pavement Millings:

\$75 per load (for delivery in town) \$100 (for delivery within 3 mile radius of town limits) during milling operations.

If sold from stockpile after milling operations \$10 per backhoe bucket.

Millings administration fee (applies to request) \$25.

Construction/Utility Inspection/Service Work Permit fees - Actual cost of time and material (\$25.00-minimum charge per inspection). All inspection fees shall be due prior to final approval.

WATER & SEWER RATES

WATER RATES & FEES:

In Town Water Rates (Billed Monthly) – Section 74-42

Residential User	\$6.60 base rate + \$0.42 per 100 gallons of consumption
Commercial User.....	\$13.20 base rate + \$0.42 per 100 gallons of consumption
Industrial User.....	\$45.10 base rate + \$0.42 per 100 gallons of consumption
Institutional User	\$48.40 base rate + \$0.42 per 100 gallons of consumption

Out of Town Water Rates (Billed Monthly) – Section 74-42

Residential User	\$31.90 base rate + \$0.68 per 100 gallons of consumption
Commercial User.....	\$64.90 base rate + \$0.68 per 100 gallons of consumption
Industrial User.....	\$187.00 base rate + \$0.68 per 100 gallons of consumption
Institutional User.....	\$96.80 base rate + \$0.68 per 100 gallons of consumption

Water sold from hydrants (In or Out of Town) (minimum 1,000 gallon charge) \$6.80 per 1,000 gallons

In Town Water Availability Fees – Section 74-34(a)

Meter Size (Inches):

¾".....	\$3,000.00
1".....	\$4,743.75
2".....	\$8,486.25
3".....	\$12,000.00
4".....	\$15,000.00
6".....	\$21,213.75
8".....	\$26,831.25

Out of Town Water Availability Fees – Section 74-34(a)

Meter Size (Inches):

¾".....	\$4,500.00
1".....	\$7,115.62
2".....	\$12,729.38
3".....	\$18,000.00
4".....	\$22,500.00
6".....	\$31,820.62
8".....	\$40,246.87

In addition to Availability Fees based on water meter size enumerated above, the following fees are also due; where applicable:

<u>Apartment Buildings</u>	<u>\$ 750.00 per unit</u>
<u>Hotel/Motel</u>	<u>\$ 750.00 per unit</u>
<u>Nursing/Adult Home/Incarceration Facilities</u>	<u>\$ 562.50 per bed</u>
<u>Schools/Day Care Facility</u>	<u>\$ 75.00 per pupil</u>
<u>Restaurants</u>	<u>\$ 75.00 per 100 sq. ft. of seating area</u>

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Laundromat	\$ 750.00 per washing machine
Car Wash	\$ 3,750.00 per bay
Multi-Commercial	\$ 1,125.00 per unit
Conference Center	\$ 75.00 per 100 sq ft of seating area
Hair Salons	\$ 375.00 per chair

Fire Suppression dedicated lines shall pay the following availability fees:

3"	\$ 1,500.00
4"	\$ 2,250.00
6"	\$ 3,750.00
8"	\$ 5,250.00

SEWER RATES & FEES:

In Town Sewer Rates (Billed Monthly) – Section 74-86

Residential User.....	\$ 25.38 base rate + \$0.55 per 100 gallons of consumption
Commercial User.....	\$ 64.29 base rate + \$0.55 per 100 gallons of consumption
Industrial User.....	\$146.38 base rate + \$0.55 per 100 gallons of consumption
Institutional User.....	\$189.26 base rate + \$0.55 per 100 gallons of consumption

Out of Town Sewer Rates (Billed Monthly) – Section 74-86

Residential User.....	\$ 59.22 base rate + \$0.81 per 100 gallons of consumption
Commercial User.....	\$131.95 base rate + \$0.81 per 100 gallons of consumption
Industrial User.....	\$363.51 base rate + \$0.81 per 100 gallons of consumption
Institutional User.....	\$216.51 base rate + \$0.81 per 100 gallons of consumption

Private Septic Haulers from ...(minimum 500 gallons per month) \$81.00 per 1,000 gallons

In Town Sewer Availability Fee – Section 74-80(a)

Meter Size (Inches):

¾"	\$12,330.00
1"	\$15,915.00
2"	\$28,477.50
3"	\$40,267.50
4"	\$50,340.00
6"	\$71,190.00
8"	\$90,045.00

Out of Town Sewer Availability Fee – Section 74-80(a)

Meter Size (Inches):

¾"	\$18,495.00
1"	\$23,872.50
2"	\$42,716.25
3"	\$60,401.25
4"	\$75,510.00

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6".....\$106,785.00
8".....\$135,067.50

CERTIFICATE

I hereby certify that this Ordinance was duly revised by the Town Council of the Town of Orange at a regular meeting on the __th day of _____, 2023.

Wendy J. Chewning, MMC, Town Clerk

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Appropriation Ordinance Increases for Consideration

- Refuse Collection Fees
 - Residential increase to \$7/month, provide one container, any additional containers requested (max 2/residential) at additional \$7/month (\$14 Max)?
 - Commercial Hand Stops (Non-Dumpster) to \$44/2 cans collected 2X a week. Each additional can (up to 4 max) \$22 per (max \$88)
- Community Room rental. Kim is often cleaning after every event some less than other rentals but each rental there is time spent cleaning the room. We are suggesting the following:

Private use by town citizen rates:

- Monday-Thursday after 4:30 PM \$150 per rental (currently \$50)
- Fri., Sat. & Sunday \$250 (currently \$100)
- \$250 Deposit for each rental

These increases are requested due to wear and tear of room (tables, chairs, etc.) and cover some labor expenses for Council table removal/setup, and cleaning after each rental by Kim. We feel the charges in the current fee schedule for Council table removal and clean up fees are best removed but still in the increases for each rental to cover cost.

Example of other rentals in area:

American Legion Hall Fees: Monday-Thursday \$200 – Fri, Sat., & Sunday \$500 plus \$250 security deposit

- Lions Pavillon at Veteran's Park
 - Increase fees by \$25 or add admin fee of \$25 per reservation this will help offset the call back hours for cleaning on weekends between rentals and weekly precleaning before events.
- Remove literature section from Administrative fee schedule
- Equipment Charges:
 - Backhoe/Excavator currently \$85 machine/Operator- suggested increase \$110/hr
 - Utility Truck currently \$25/hr. – suggested increase to \$35/hr.
 - Pickup Truck currently \$15/hr. – suggested increase to \$20/hr.
 - Flatbed or Dump Truck currently \$50/hr. - suggested increase to \$75/hr.
 - Street Sweeper currently \$95 – suggested increase to \$100/hr.
 - Sewer Machine currently \$25/hr. - suggested increase to \$40/hr
 - Air Compressor currently \$25/hr. - suggested increase to \$40/hr.
 - Bucket truck currently \$50/hr. – no increase
 - Remove John Deere Mower w/ bush hog - no longer have machine

*All equipment charges will include the addition of the hourly employee/operator rate.

- Pavement Milling Fees:
 - During milling/paving operations - \$75 fee and the addition of \$25 administration fee, for in town delivery

- During milling/paving operations - \$100 fee and the addition of \$25 administration fee for delivery out of town within 3-mile radius
- If sold from Town stockpile - \$10 per backhoe bucket and the addition of \$25 administration fee

TOWN of ORANGE
FY-2025 Budget
Revenues versus Expenditures
Fund Balancing - Reserves

	Fund Amounts				Total
	General	Capital	Water	Sewer	
Revenues					
- Less Reserve	5,665,360	525,000	1,583,400	2,191,250	9,965,010
Net Revenues	5,665,360	525,000	1,583,400	2,191,250	9,965,010
Net Expenditures	5,689,631	525,000	1,601,306	2,145,307	9,961,244
Fund Balances	(24,271)	-	(17,906)	45,943	3,766

Town of Orange
Revenue Accounts
FY-2025 Budget

	Totals FY-2025	Budget FY-2024	Actual FY-2023	Actual FY-2022
General Fund				
Taxes				
32101 Real Estate	640,000	635,000	653,111	644,452
32102 Personal Property	215,000	195,000	238,706	205,834
32103 Public Service Corp.	28,000	28,000	24,015	28,062
32105 Delinquent	-	-	-	-
32108 Cigarette	66,000	72,000	68,400	81,000
32201 Bank Franchise	150,000	150,000	146,162	148,930
32203 Utility Consumer	231,600	231,600	235,661	233,809
32204 Electric Consumption	15,000	15,000	15,610	16,494
32205 Local Sales	370,000	350,000	417,341	310,206
32206 Motor Vehicle Registration Fees	95,000	95,000	122,365	98,012
32207 Business & Prof. License	200	200	5,756	237
32208 Meals	1,650,000	1,500,000	1,647,864	1,479,642
32209 Transient/Occupancy	160,000	150,000	142,970	173,405
32210/2 Communications/Cell Utility	120,000	127,500	123,315	129,688
Sub-Total Taxes	3,740,800	3,549,300	3,841,276	3,549,771
Licenses & Permits				
32302 Licenses & Permits	100	100	375	150
Sub-Total Permits	100	100	375	150
Fines & Forfeitures				
32309 Court Fines	90,000	86,000	90,622	105,044
Sub-Total Fines	90,000	86,000	90,622	105,044
Intergovernmental - State				
33105 Skills Games Fees	-	1,800	-	576
33110 Rolling Stock	6,600	6,600	6,640	6,535
33120 Motor Vehicle Rental	30,000	-	15,054	27,975
33125 Mobile Home (RV) Registration	-	-	-	-
33130 Law Enforcement Assistance	132,504	117,460	133,082	117,460
33135 PPTR Revenue	89,615	89,615	89,615	89,615
33140 State Highway Maint. Fund	1,261,800	1,067,052	1,155,889	1,001,279
33170 Misc. Grants - (DMV) Law Enf. OT	2,000	2,000	-	-
33180 Litter Control Grant	3,745	3,745	4,490	3,745
33190 Fire Programs Grant	19,108	19,108	19,579	19,108
Sub-Total Intergovernmental	1,545,372	1,307,380	1,424,349	1,266,293
Investments/Sales of Assets				
32401 Interest Income	150,000	100,000	220,020	1,370
35010 TowerCom Capital Lease	-	-	257,491	14,712
33260 Sale of Surplus Property	-	-	28,010	15,503
33265 Sales of Recycled Materials	-	-	949	1,884
Sub-Total Interest	150,000	100,000	506,470	33,469

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Town of Orange
Revenue Accounts
FY-2025 Budget

	Totals FY-2025	Budget FY-2024	Actual FY-2023	Actual FY-2022
User Fees				
32301 Planning & Development Fees	2,500	2,500	4,640	1,725
32303 Transit Collections	22,776	21,684	20,280	18,720
32304 Porterfield Park Shelter	3,000	3,000	3,150	3,548
32305 Depot Community Room	300	300	910	585
32306 Public Works Community Room	2,800	3,300	2,840	1,625
32307 Trash Collection - Commercial	50,000	50,000	57,692	56,213
32313 Trash Collection - Residential	106,000	106,000	108,350	106,183
32315 Taylor Park	100	50	100	50
Sub-Total User Fees	187,476	186,834	197,962	188,649
Miscellaneous Revenue				
32308 Misc. General Fund Revenue	10,000	10,000	53,078	46,169
32311 DMV Stop Fees	1,200	500	6,200	1,540
32312 Administrative Fee	2,000	2,004	10,493	2,462
32501 VRTA Reimbursements - TOOT	-	-	-	-
32502 Expenditure Refunds	20,000	20,000	95,245	24,616
32503 Internal Charges	443,412	413,328	384,043	353,783
99999 Capital Fund (Real Estate Applied)	(122,292)	(121,337)	(105,429)	(105,429)
99999 Add'l Transfers to Capital Fund	(402,708)	(830,942)	(103,597)	(103,597)
32505 Reserve Fund	-	785,141	-	-
Sub-Total Miscellaneous	(48,388)	278,694	340,033	219,544
Total General Fund	5,665,360	5,508,308	6,401,087	5,362,920
Capital Fund				
331XX Standpipe Replacement (ARPA)	-	-	-	-
33145 VDOT - Paving Reimbursement	-	299,910	18,120	310,901
33160 ISTEAM Mainstreet Project	-	-	-	-
33161 ISTEAM Railroad Avenue	-	-	-	-
99999 General Fund Capital Proceeds	122,292	121,337	105,429	105,429
99999 Add'l Transfers from General Fund	402,708	830,942	103,597	103,597
Loan Proceeds	-	-	-	-
32505 Capital Reserve Fund	-	-	-	-
Total Capital Fund	525,000	1,252,189	227,146	519,927
Net General Fund	6,190,360	6,760,497	6,628,233	5,882,847

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Town of Orange
Revenue Accounts
FY-2025 Budget

	Totals FY-2025	Budget FY-2024	Actual FY-2023	Actual FY-2022
Water Fund				
Investments/Sales of Assets				
32401 Interest Income	36,000	20,000	17,818	388
33260 Sale of Surplus Property	-	-	-	-
Sub-Total Interest	36,000	20,000	17,818	388
Utility Revenues				
33600 Water Sales	1,411,000	1,345,255	1,376,949	1,377,469
33610 Water Availability Charges	75,000	105,000	96,000	49,370
33620 Water Reconnection Fees	20,000	20,000	22,850	30,150
Sub-Total Utility	1,506,000	1,470,255	1,495,799	1,456,989
Miscellaneous Revenue				
32308 Miscellaneous Revenues	41,400	41,500	41,155	41,428
32502 Expenditure Refunds	-	-	-	-
331XX Standpipe Replacement (ARPA)	-	-	2,643,592	-
32505 Reserve Fund	-	(11,765)	-	-
Sub-Total Miscellaneous	41,400	29,735	2,684,747	41,428
Total Water Fund	1,583,400	1,519,990	4,198,364	1,498,805
Sewer Fund				
Investments/Sales of Assets				
32401 Interest Income	-	-	-	-
Sub-Total Interest	-	-	-	-
Utility Revenues				
33700 Sewer Sales	1,630,000	1,583,518	1,633,221	1,619,634
33710 Sewer Availability Charges	308,250	431,550	357,570	162,345
33730 Sewer Sales - Sludge	60,000	60,000	83,056	104,294
Sub-Total Utility	1,998,250	2,075,068	2,073,847	1,886,273
Miscellaneous Revenue				
32308 Miscellaneous Revenues	2,000	2,000	5	1,434
32309 Nutrient Credit Exchange	5,000	4,500	9,335	14,185
32310 Leachate Sales	130,000	100,000	139,605	154,726
32311 Septic Hauling	56,000	52,000	35,200	35,930
32502 Expenditure Refunds	-	-	-	-
32505 Reserve Fund	-	(145,144)	-	-
Sub-Total Miscellaneous	193,000	13,356	184,145	206,275
Total Sewer Fund	2,191,250	2,088,424	2,257,992	2,092,548
Total Revenues	9,965,010	10,368,911	13,084,589	9,474,200

TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
All Funds

3/12/2024

	Proposed FY-2025				Totals	Approved FY-2024				Totals	Budget Change FY-2024 to FY-2025				Totals
	General Fund	Capital Fund	Water Fund	Wastewater Fund		General Fund	Capital Fund	Water Fund	Wastewater Fund		General Fund	Capital Fund	Water Fund	Wastewater Fund	
Personnel Costs															
51101 Salaries	2,586,199	-	390,629	441,132	3,417,960	2,363,342	-	345,270	404,330	3,112,942	222,857	-	45,359	36,802	305,018
51111 Custodial Services	6,500	-	-	-	6,500	15,600	-	-	-	15,600	(9,100)	-	-	-	(9,100)
51205 Overtime	13,000	-	-	-	13,000	82,500	-	8,500	9,650	100,650	(69,500)	-	(8,500)	(9,650)	(87,650)
52100 FICA/Medical	199,336	-	29,883	33,747	262,966	188,300	-	27,064	31,669	247,033	11,036	-	2,819	2,078	15,933
52210 Retirement - VRS	387,028	-	58,912	69,683	515,623	386,989	-	46,925	64,609	498,523	39	-	11,987	5,074	17,100
52215 Retirement - ICMA	10,649	-	3,286	213	14,148	8,382	-	596	1,547	10,525	2,267	-	2,690	(1,334)	3,623
52300 Health Insurance	567,089	-	93,942	79,540	740,571	548,219	-	98,481	72,308	719,008	18,870	-	(4,539)	7,232	21,563
52400 Life Insurance	30,399	-	4,754	5,343	40,496	29,983	-	3,604	5,017	38,604	416	-	1,150	326	1,892
52405 Insurance - Line of Duty	13,296	-	-	-	13,296	14,110	-	-	-	14,110	(814)	-	-	-	(814)
52500 Hybrid - Insurance	2,252	-	1,103	315	3,670	2,244	-	506	376	3,126	8	-	597	(61)	544
52700 Worker's Compensation	82,907	-	12,188	8,850	103,945	69,537	-	11,038	8,231	88,806	13,370	-	1,150	619	15,139
Personnel Costs	3,898,555	-	594,697	638,823	5,132,175	3,709,206	-	541,984	597,737	4,848,927	189,449	-	52,713	41,086	283,248
Contractual Services															
53110 Professional Services Medical	620	-	180	120	920	620	-	180	120	920	-	-	-	-	-
53120 Professional Services Auditor	16,750	-	-	-	16,750	16,750	-	-	-	16,750	-	-	-	-	-
53130 Management Consulting Services	4,000	-	-	-	4,000	4,000	-	-	-	4,000	-	-	-	-	-
53150 Professional Services Legal	36,000	-	-	-	36,000	36,000	-	-	-	36,000	-	-	-	-	-
53151 Prof. Licensing & Certifications	-	-	570	200	770	-	-	570	200	770	-	-	-	-	-
53160 Professional Services Lab Tech	-	-	6,620	29,386	36,006	-	-	6,620	29,386	36,006	-	-	-	-	-
53170 Permits Withdrawal	-	-	600	11,967	12,567	-	-	600	11,967	12,567	-	-	-	-	-
53301 Custodial Services	900	-	-	-	900	900	-	-	-	900	-	-	-	-	-
53310 Repair/Maint. Office Equip.	10,750	-	-	-	10,750	10,750	-	-	-	10,750	-	-	-	-	-
53311 Repair/Maint. Mach. & Equip	20,000	-	35,500	5,400	60,900	20,000	-	35,500	5,400	60,900	-	-	-	-	-
53312 Repair/Maint. Bldgs/Grounds	11,780	-	1,500	500	13,780	11,780	-	1,500	500	13,780	-	-	-	-	-
53313 Repair/Maint. Radios	300	-	-	-	300	300	-	-	-	300	-	-	-	-	-
53314 Repair/Maint. Vehicles	13,000	-	-	800	13,800	13,000	-	-	800	13,800	-	-	-	-	-
53317 Repair/Maint. Uniforms	150	-	-	-	150	150	-	-	-	150	-	-	-	-	-
53318 Contractual Services - Misc.	24,032	-	-	-	24,032	21,632	-	-	-	21,632	2,400	-	-	-	2,400
53319 Contractual Services - Misc.	200,798	-	23,432	-	224,230	289,998	-	8,232	-	278,230	(69,200)	-	15,200	-	(54,000)
53320 Maintenance Service Contract RWSI	20,674	-	1,200	-	21,874	20,674	-	1,200	-	21,874	-	-	-	-	-
53321 Maint. Contract Services-Software	26,824	-	-	-	26,824	26,824	-	-	-	26,824	-	-	-	-	-
53322 Professional Services - Code Update	1,000	-	-	-	1,000	1,000	-	-	-	1,000	-	-	-	-	-
53324 Maint. Services - Calibration	4,400	-	2,300	4,450	7,750	4,400	-	2,300	4,450	6,750	-	-	-	-	-
53325 MSAG (Mapping)	4,400	-	-	-	4,400	4,400	-	-	-	4,400	-	-	-	-	-
53326 Miss Utility Services	-	-	500	480	980	-	-	500	480	980	-	-	-	-	-
53330 Engineering Expenses	2,500	-	-	-	2,500	2,500	-	-	-	2,500	-	-	-	-	-
53331 Building Rent	48,000	-	-	-	48,000	48,000	-	-	-	48,000	-	-	-	-	-
53410 TOOT Opms VRTA Trans #1	69,240	-	-	-	69,240	65,920	-	-	-	65,920	3,320	-	-	-	3,320
53411 TOOT Opms VRTA Trans #2	45,552	-	-	-	45,552	43,368	-	-	-	43,368	2,184	-	-	-	2,184
53410 TOOT Opms VRTA - Weekends	12,144	-	-	-	12,144	11,564	-	-	-	11,564	580	-	-	-	580
53500 Printing & Binding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53502 Vehicle Decals	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53503 Cigarette Tax Stamps	3,181	-	-	-	3,181	3,181	-	-	-	3,181	-	-	-	-	-
53600 Advertising	4,000	-	1,500	-	5,500	4,000	-	1,500	-	5,500	-	-	-	-	-
53800 Police School Training Fees	8,816	-	-	-	8,816	8,824	-	-	-	8,824	(8)	-	-	-	(8)
55411 Lease/Rent Copier	6,228	-	-	-	6,228	6,228	-	-	-	6,228	-	-	-	-	-
57307 HW Contractual Services - Paving	150,000	-	-	-	152,210	599,189	-	-	-	601,399	(449,189)	-	-	-	(449,189)
57319 Misc. Contractual	75,000	-	-	-	75,000	75,000	-	-	-	75,000	-	-	-	-	-
53323 Landscaping	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53801 VDH-Waterworks Tech Assist.	-	-	6,500	-	6,500	-	-	6,500	-	6,500	-	-	-	-	-
Contractual Services	668,849	150,000	80,402	53,303	952,554	729,573	599,189	65,202	53,303	1,447,267	(60,144)	(449,189)	15,200	-	(494,133)
Supplies & Materials Cost															
55110 Electric Service	35,500	-	118,000	111,760	265,260	35,500	-	118,000	111,760	265,260	-	-	-	-	-
55111 Electric Service - Street Lighting	60,000	-	-	-	60,000	60,000	-	-	-	60,000	-	-	-	-	-
55112 Christmas Lights (Elec & Supplies)	12,000	-	-	-	12,000	12,000	-	-	-	12,000	-	-	-	-	-
55120 Heating Fuel, Fuel Oil	1,000	-	7,000	2,000	10,000	1,000	-	7,000	2,000	10,000	-	-	-	-	-
55130 Water Service	20,000	-	-	14,000	34,000	20,000	-	-	14,000	34,000	-	-	-	-	-
55131 Water Service (Ind. Park & Rt)	-	-	900	-	900	-	-	900	-	900	-	-	-	-	-

TOWN OF ORANGE

FY-2025 Budget

Summary of Expenditures

All Funds

3/12/2024

	Proposed FY-2025				Totals	Approved FY-2024				Totals	Budget Change FY-2024 to FY-2025				Totals
	General Fund	Capital Fund	Water Fund	Wastewater Fund		General Fund	Capital Fund	Water Fund	Wastewater Fund		General Fund	Capital Fund	Water Fund	Wastewater Fund	
55132 Sludge Treatment	-	-	80,000	50,000	130,000	-	-	80,000	50,000	130,000	-	-	-	-	-
55210 Postage, FedEx, UPS	1,590	-	1,100	1,000	3,690	1,590	-	1,100	1,000	3,690	-	-	-	-	-
55230 Telephones, Cell Phones, Pagers	35,460	-	5,584	7,092	48,136	35,460	-	5,584	7,092	48,136	-	-	-	-	-
55232 Internet Website & Services	6,972	-	1,440	1,044	9,456	6,972	-	1,440	1,044	9,456	-	-	-	-	-
55306 Surety Bond, Fidelity Bond	2,070	-	-	-	2,070	2,070	-	-	-	2,070	-	-	-	-	-
55307 Public Officials Insurance	7,472	-	-	-	7,472	7,472	-	-	-	7,472	-	-	-	-	-
55504 Travel, Conventions, Mgtg. Education	14,560	-	1,100	1,800	17,460	14,560	-	1,100	1,800	17,460	-	-	-	-	-
55506 Planning Commission Expenses	1,520	-	-	-	1,520	1,520	-	-	-	1,520	-	-	-	-	-
55810 Dues & Memberships	13,168	-	450	24	13,642	13,168	-	450	24	13,642	-	-	-	-	-
55811 Dues, VML, PD-9, Trans Dom Ex	16,090	-	-	-	16,090	13,590	-	-	-	13,590	-	-	-	-	-
56001 Office Supplies	31,704	-	2,500	1,800	36,004	28,243	-	2,500	1,800	32,543	2,500	-	-	-	2,500
56002 Safety Equipment	2,025	-	250	2,000	4,275	2,025	-	250	2,000	4,275	3,461	-	-	-	3,461
56003 Agricultural Supplies	2,000	-	-	-	2,000	2,000	-	-	-	2,000	-	-	-	-	-
56004 Lab Supplies	-	-	2,800	18,000	20,800	-	-	2,800	18,000	20,800	-	-	-	-	-
56005 Janitorial Supplies	-	-	1,620	3,000	8,880	4,260	-	1,620	3,000	8,880	-	-	-	-	-
56006 Water Bills	500	-	-	-	500	500	-	-	-	500	-	-	-	-	-
56007 Bldgs/Grounds Maint. (by Town)	29,260	-	700	1,000	30,960	29,260	-	700	1,000	30,960	-	-	-	-	-
56008 Vehicle/Equip Fuel	58,800	-	6,936	12,324	78,060	58,800	-	6,936	12,324	78,060	-	-	-	-	-
56010 Police Supplies	10,000	-	-	-	10,000	10,000	-	-	-	10,000	-	-	-	-	-
56011 Uniforms, Shop Rags, Towels	21,000	-	7,400	3,800	32,200	21,000	-	7,400	3,800	32,200	-	-	-	-	-
56014 Operating Supplies	9,350	-	23,660	30,000	63,010	9,350	-	23,660	30,000	63,010	-	-	-	-	-
56017 Repair/Maint. Vehicles (by Town)	31,200	-	800	1,500	33,500	31,200	-	800	1,500	33,500	-	-	-	-	-
56018 Repair/Maint. Mach/Equip (by Town)	19,000	-	5,500	14,000	38,500	19,000	-	5,500	14,000	38,500	-	-	-	-	-
56019 Deodorant Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56020 Tools	1,000	-	1,100	1,750	3,850	1,000	-	1,100	1,750	3,850	-	-	-	-	-
56021 Chemicals	-	-	193,000	108,000	301,000	-	-	193,000	108,000	301,000	-	-	-	-	-
56022 Water Meters/Housing	-	-	10,000	-	10,000	-	-	10,000	-	10,000	-	-	-	-	-
56035 Bike Patrol	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56036 Camera Supplies	400	-	-	-	400	400	-	-	-	400	-	-	-	-	-
56037 K-9 Expenses	1,800	-	-	-	1,800	1,800	-	-	-	1,800	-	-	-	-	-
56056 Leak Detection/Correction	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56057 Reservoir Maintenance	-	-	10,000	-	10,000	-	-	10,000	-	10,000	-	-	-	-	-
56058 SOMAT Machinery & Parts	-	-	-	10,000	10,000	-	-	-	10,000	10,000	-	-	-	-	-
56059 SOMAT Operating Chemicals	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56070 Polymer	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56045 Sewer Line Projects	-	-	-	12,000	12,000	-	-	-	12,000	12,000	-	-	-	-	-
56052 Gasoline - TOOT #1	400	-	-	10,000	10,000	400	-	-	-	400	-	-	-	-	-
56053 Gasoline - TOOT #2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56066 Pump Station Maintenance	-	-	-	20,000	20,000	-	-	-	20,000	20,000	-	-	-	-	-
56540 Water Line Projects	-	-	30,000	-	30,000	-	-	30,000	-	30,000	-	-	-	-	-
57014 Operating Supplies	40,000	-	-	40,000	80,000	40,000	-	-	-	80,000	-	-	-	-	-
57111 Arterial Street Lights	36,000	-	-	-	36,000	36,000	-	-	-	36,000	-	-	-	-	-
Supplies & Materials Cost	526,101	-	511,840	438,894	1,476,835	520,140	-	511,840	438,894	1,470,874	5,961	-	-	-	5,961
Debt Service															
59101 Debt Service - N/A	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59102 Debt Service - County Sales Tax Sett	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59104 Backwash Basin	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59106 Madison St. Tank Rep	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59107 WWTP 1999 Loan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59108 Macon Road Tank	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59109 Raw Water Storage Basin	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59110 WWTP Upgrade - 2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59114 WWTP Replace (2011)	-	-	-	650,304	650,304	-	-	-	-	650,304	-	-	-	-	-
59115 Debt Service VML Replace 2004 Bon	93,346	-	26,671	136,686	256,703	92,412	-	26,404	135,318	254,134	934	-	-	-	2,569
59116 Debt Service VML Replace 2004 Bon	63,343	-	132,467	195,810	351,620	62,709	-	134,989	-	197,698	634	-	(2,522)	-	(1,888)
59121 Debt Service Expenses	156	-	40	90	286	155,277	-	161,433	785,712	1,102,422	1,568	-	(2,255)	1,368	681
Debt Service	156,845	-	159,178	787,080	1,103,103	155,277	-	161,433	785,712	1,102,422	1,568	-	(2,255)	1,368	681

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TOWN OF ORANGE

FY-2025 Budget

Summary of Expenditures

All Funds

3/12/2024

	Proposed FY-2025				Totals
	General Fund	Capital Fund	Water Fund	Wastewater Fund	
59838 IMP WTR DIST - West Main, Peliso	-	-	-	-	-
59839 IMP WTR DIST - Caroline, Main	-	-	-	-	-
59840 IMP WTR DIST - WTP Backwash Re	-	-	-	-	-
59846 Community Room Sound System	-	25,000	-	-	25,000
598XX Fiber Optics Backbone	-	-	-	-	-
59849 Standpipe Replacement (ARPA)	-	-	-	-	-
Capital Outlays	2,000	375,000	6,600	7,000	390,600
Materials, Supplies Special Project					
56501 Asset Forfeiture Expenses	-	-	-	-	-
56506 Community Plantings	-	-	-	-	-
56513 Fire Hydrant Repairs, Upgrade	5,000	-	-	-	5,000
56601 Economic Development	-	-	-	-	-
56602 Employee/Public Relations	-	-	-	-	-
56603 Public Relations - Apprec Dinner	15,000	-	-	-	15,000
56604 Community Relations - Children	750	-	-	-	750
56605 Enterprise Zone Incentives	1,000	-	-	-	1,000
56607 Town Manager's Discretionary	76,000	-	-	-	76,000
56608 Technical Review Committee	-	-	-	-	-
56609 Town Hall & Police Bldg Need	-	-	-	-	-
57041 HW Sidewalk, Curb, Gutter Repairs	60,000	-	-	-	60,000
57042 HW Snow & Ice Removal Supplies	15,000	-	-	-	15,000
57044 HW Storm Water Repairs	10,000	-	-	-	10,000
57050 HW Street Repair Supplies	1,000	-	-	-	1,000
57051 Street Signage	10,000	-	-	-	10,000
57306 HW Cross Walks	2,000	-	-	-	2,000
57308 HW Repair/Maint. Traffic Signal	3,000	-	-	-	3,000
Materials, Supplies Special Project	198,750	-	-	-	198,750
Miscellaneous					
53201 Election Expenses	2,500	-	-	-	2,500
59120 Bank Service Charges	12,500	-	-	-	12,500
59130 DMV Stops	500	-	-	-	500
59200 Revenue Refunds	-	-	-	-	-
59201 Refundable Expenses	-	-	-	-	-
59300 Administrative Expenses	-	-	-	-	-
59301 Water Utility Tax to General Fund	-	-	239,887	203,527	443,414
59900 Contingency	-	-	-	-	-
59999 Miscellaneous	6,850	-	-	-	6,850
Miscellaneous	22,350	-	239,887	205,527	467,764
FY-2025 Budget Proposed	5,689,631	525,000	1,601,306	2,145,307	9,961,244

	Approved FY-2024				Totals
	General Fund	Capital Fund	Water Fund	Wastewater Fund	
59838 IMP WTR DIST - West Main, Peliso	-	-	-	-	-
59839 IMP WTR DIST - Caroline, Main	-	-	-	-	-
59840 IMP WTR DIST - WTP Backwash Re	-	-	-	-	-
59846 Community Room Sound System	-	25,000	-	-	25,000
598XX Fiber Optics Backbone	-	-	-	-	-
59849 Standpipe Replacement (ARPA)	-	-	-	-	-
Capital Outlays	2,000	653,000	4,006,600	7,000	4,668,600
Materials, Supplies Special Project					
56501 Asset Forfeiture Expenses	-	-	-	-	-
56506 Community Plantings	-	-	-	-	-
56513 Fire Hydrant Repairs, Upgrade	5,000	-	-	-	5,000
56601 Economic Development	-	-	-	-	-
56602 Employee/Public Relations	-	-	-	-	-
56603 Public Relations - Apprec Dinner	9,000	-	-	-	9,000
56604 Community Relations - Children	750	-	-	-	750
56605 Enterprise Zone Incentives	1,000	-	-	-	1,000
56607 Town Manager's Discretionary	76,000	-	-	-	76,000
56608 Technical Review Committee	-	-	-	-	-
56609 Town Hall & Police Bldg Need	-	-	-	-	-
57041 HW Sidewalk, Curb, Gutter Repairs	30,000	-	-	-	30,000
57042 HW Snow & Ice Removal Supplies	15,000	-	-	-	15,000
57044 HW Storm Water Repairs	10,000	-	-	-	10,000
57050 HW Street Repair Supplies	1,000	-	-	-	1,000
57051 Street Signage	10,000	-	-	-	10,000
57306 HW Cross Walks	2,000	-	-	-	2,000
57308 HW Repair/Maint. Traffic Signal	3,000	-	-	-	3,000
Materials, Supplies Special Project	162,750	-	-	-	162,750
Miscellaneous					
53201 Election Expenses	3,500	-	-	-	3,500
59120 Bank Service Charges	12,500	-	-	-	12,500
59130 DMV Stops	500	-	-	-	500
59200 Revenue Refunds	-	-	-	-	-
59201 Refundable Expenses	-	-	-	-	-
59300 Administrative Expenses	-	-	-	-	-
59301 Water Utility Tax to General Fund	-	-	224,230	189,098	413,328
59900 Contingency	-	-	-	-	-
59999 Miscellaneous	6,850	-	-	2,000	8,850
Miscellaneous	23,350	-	224,230	191,098	438,678
FY-2025 Budget Proposed	5,511,808	1,252,189	5,519,991	2,088,424	14,372,412

	Budget Change FY-2024 to FY-2025				Totals
	General Fund	Capital Fund	Water Fund	Wastewater Fund	
59838 IMP WTR DIST - West Main, Peliso	-	-	-	-	-
59839 IMP WTR DIST - Caroline, Main	-	-	-	-	-
59840 IMP WTR DIST - WTP Backwash Re	-	-	-	-	-
59846 Community Room Sound System	-	-	-	-	-
598XX Fiber Optics Backbone	-	-	-	-	-
59849 Standpipe Replacement (ARPA)	-	-	-	-	-
Capital Outlays	-	(278,000)	(4,000,000)	-	(4,000,000)
Materials, Supplies Special Project					
56501 Asset Forfeiture Expenses	-	-	-	-	-
56506 Community Plantings	-	-	-	-	-
56513 Fire Hydrant Repairs, Upgrade	-	-	-	-	-
56601 Economic Development	-	-	-	-	-
56602 Employee/Public Relations	-	-	-	-	-
56603 Public Relations - Apprec Dinner	6,000	-	-	-	6,000
56604 Community Relations - Children	-	-	-	-	-
56605 Enterprise Zone Incentives	-	-	-	-	-
56607 Town Manager's Discretionary	-	-	-	-	-
56608 Technical Review Committee	-	-	-	-	-
56609 Town Hall & Police Bldg Need	-	-	-	-	-
57041 HW Sidewalk, Curb, Gutter Repairs	30,000	-	-	-	30,000
57042 HW Snow & Ice Removal Supplies	15,000	-	-	-	15,000
57044 HW Storm Water Repairs	10,000	-	-	-	10,000
57050 HW Street Repair Supplies	1,000	-	-	-	1,000
57051 Street Signage	10,000	-	-	-	10,000
57306 HW Cross Walks	2,000	-	-	-	2,000
57308 HW Repair/Maint. Traffic Signal	3,000	-	-	-	3,000
Materials, Supplies Special Project	36,000	-	-	-	36,000
Miscellaneous					
53201 Election Expenses	(1,000)	-	-	-	(1,000)
59120 Bank Service Charges	-	-	-	-	-
59130 DMV Stops	-	-	-	-	-
59200 Revenue Refunds	-	-	-	-	-
59201 Refundable Expenses	-	-	-	-	-
59300 Administrative Expenses	-	-	-	-	-
59301 Water Utility Tax to General Fund	-	-	15,657	14,429	30,086
59900 Contingency	-	-	-	-	-
59999 Miscellaneous	-	-	-	-	-
Miscellaneous	(1,000)	-	15,657	14,429	29,086
FY-2025 Budget Proposed	178,403	(727,189)	(3,918,685)	56,883	(4,410,588)

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TOWN OF ORANGE
FY-2025 Budget
Summary of Expenditures - by Department
General Fund

Legislative 10.1110	Town Manager 10.1211	Town Attorney 10.1221	Finance Department 10.1241	Elections 10.1330	Police Department 10.3110	Fire & Rescue 10.3282	Public Works 10.4110	Trash Collection 10.4230	Municipal Building 10.4310	Depot 10.4320	Transportatio System 10.6310	Parks & Grounds 10.7120	Comm. Dev Planning 10.8110	Non-Depart. Other 10.9199	Totals
Personnel Costs															
51101	33,600	305,954	-	-	1,055,619	-	702,958	115,323	-	-	-	-	105,000	-	2,586,199
51111	-	-	267,745	-	-	-	-	-	6,500	-	-	-	-	-	6,500
51205	-	-	-	-	6,500	-	6,500	-	-	-	-	-	-	-	13,000
52100	2,570	23,405	20,482	-	81,252	-	54,274	8,822	497	-	-	-	8,033	-	199,336
52215	-	50,735	43,184	-	166,881	-	100,061	7,760	-	-	-	-	18,407	-	387,028
52300	-	-	3,488	-	-	-	7,161	-	-	-	-	-	-	-	10,649
52400	-	46,971	31,314	-	287,773	-	185,375	15,657	-	-	-	-	-	-	567,089
52405	-	3,878	3,568	-	12,756	-	8,196	593	-	-	-	-	1,407	-	30,399
52500	-	-	-	-	13,296	-	-	-	-	-	-	-	-	-	13,296
52700	-	-	738	-	-	-	1,514	-	-	-	-	-	-	-	2,252
34	1,392	-	268	-	30,910	-	40,625	8,603	129	-	-	-	945	-	82,907
36,204	432,336	-	370,787	-	1,654,988	-	1,106,664	156,768	7,127	-	-	-	133,791	-	3,898,654
Contractual Services															
53110	-	-	-	-	500	-	120	-	-	-	-	-	-	-	620
53120	-	-	16,750	-	-	-	-	-	-	-	-	-	-	-	16,750
53332	-	-	4,000	-	-	-	-	-	-	-	-	-	-	900	4,900
53150	-	36,000	-	-	-	-	-	-	-	-	-	-	-	-	36,000
53301	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53310	-	-	-	-	750	-	-	-	-	-	-	-	-	-	-
53311	-	-	-	-	-	-	20,000	-	-	-	-	-	-	10,000	20,000
53312	-	-	-	-	2,500	-	2,000	-	2,280	5,000	-	-	-	-	11,780
53313	-	-	-	-	300	-	-	-	-	-	-	-	-	-	300
53314	-	-	-	-	9,000	-	1,000	3,000	-	-	-	-	-	-	13,000
53317	-	-	-	-	150	-	-	-	-	-	-	-	-	-	150
53318	-	-	-	-	-	-	-	21,632	520	-	-	2,400	46,300	118,400	24,032
53319	-	-	-	-	29,278	-	1,140	-	19,534	-	-	-	-	-	194,498
53320	-	-	24,491	-	2,333	-	-	-	-	-	-	-	-	-	20,674
53321	-	-	-	-	-	-	-	-	-	-	-	-	-	-	26,824
53322	1,000	-	-	-	-	-	-	-	-	-	-	-	-	-	1,000
53325	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,400
53330	-	-	-	-	-	-	2,500	-	-	-	-	-	-	-	2,500
53331	-	-	-	-	48,000	-	-	-	-	-	-	-	-	-	48,000
53410	-	-	-	-	-	-	-	-	-	-	68,240	-	-	-	69,240
53411	-	-	-	-	-	-	-	-	-	-	45,552	-	-	-	45,552
53410	-	-	-	-	-	-	-	-	-	-	12,144	-	-	-	12,144
53500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53502	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53503	-	-	3,181	-	-	-	-	-	-	-	-	-	-	-	3,181
53600	-	-	1,000	-	-	-	500	-	-	-	-	-	2,500	-	4,000
53800	-	-	-	-	8,816	-	-	-	-	-	-	-	-	-	8,816
55411	-	-	-	-	2,544	-	1,800	-	-	-	-	-	-	-	8,438
57307	-	2,210	1,884	-	-	-	-	-	-	-	-	-	-	-	-
57319	-	-	-	-	-	-	75,000	-	-	-	-	-	-	-	-
53323	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000	2,210	36,000	51,306	-	104,171	-	104,060	24,632	22,334	5,000	126,936	6,300	53,200	129,300	668,649
Supplies & Materials Cost															
55110	-	-	-	-	7,500	-	10,500	-	5,000	6,000	-	6,500	-	-	35,500
55111	-	-	-	-	-	-	60,000	-	-	-	-	-	-	-	60,000
55112	-	-	-	-	-	-	12,000	-	-	-	-	-	-	-	12,000
55120	-	-	-	-	-	-	1,000	-	-	-	-	-	-	-	1,000
55130	-	-	-	-	3,000	-	4,000	-	3,000	3,000	-	7,000	-	-	20,000
55210	-	-	-	-	350	-	240	-	1,000	-	-	-	-	-	1,590
55230	-	-	1,464	-	18,600	-	10,200	-	4,238	-	-	-	980	-	36,540
55232	-	1,080	-	-	2,256	-	1,536	-	2,100	-	-	-	-	-	13,364
55306	-	7,472	-	-	-	-	-	-	-	-	-	-	-	-	2,070
55307	-	-	2,070	-	-	-	-	-	-	-	-	-	-	-	7,200
55504	1,000	6,200	-	-	-	-	-	-	-	-	-	-	-	-	25,364
55506	9,615	2,189	1,135	-	5,025	-	1,750	-	-	-	-	-	3,545	-	5,120
55810	-	3,600	-	-	11,273	-	500	-	-	-	-	-	1,520	-	13,168
55811	16,515	-	275	-	-	-	-	-	-	-	-	-	1,000	-	16,790
56001	-	-	2,500	-	6,000	-	3,500	-	-	-	-	-	1,000	-	13,000
56002	-	-	-	-	705	-	1,000	-	320	-	-	-	-	-	2,025
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TOWN OF ORANGE
FY-2025 Budget
Summary of Expenditures - by Department
General Fund

	Legislative 10.1140	Town Manager 10.1241	Town Attorney 10.1221	Finance Department 10.1241	Elections 10.1330	Police Department 10.3110	Fire & Rescue 10.3282	Public Works 10.4110	Trash Collection 10.4230	Municipal Building 10.4310	Depot 10.4320	Transportation System 10.6310	Parks & Grounds 10.7120	Comm. Dev Planning 10.8110	Non-Depart. Other 10.9199	Totals
56003 Agricultural Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56005 Janitorial Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56006 Forms: A/P, Tax & Water	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56007 Bldgs/Grounds Maint. (by Town)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56008 Vehicle/Equip Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56010 Police Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56011 Uniforms, Shop Rags, Towels	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56014 Operating Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56017 Repair/Maint. Vehicles (by Town)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56018 Repair/Maint. Mach/Equip (by Town)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56020 Tools	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56035 Bike Patrol	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56036 Camera Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56037 K-9 Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56052 Gasoline - TOOT #1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
56053 Gasoline - TOOT #2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
57014 Operating Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
57111 Arterial Street Lights	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Materials Cost	27,130	20,941	2,500	7,944	-	113,069	-	278,426	17,050	19,016	11,000	-	21,000	8,025	-	-
Debt Service	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59101 Debt Service - N/A	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59102 Debt Service - County Sales Tax Sett	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59114 Debt Service - Streetsweeper	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59115 Debt Service - Rt. 20 Extension 2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59116 Debt Service - Public Works Bldg 201	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59121 Debt Service Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Debt Service	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55305 Vehicle Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55306 VDOT Annual Right of Way Bond	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55308 General Liability Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55309 Police Liability Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55650 Orange Fire Dept	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55652 Orange Fire Dept (State Grant)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55654 Orange Rescue Squad	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55660 James Madison Memorial Fund	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55662 Orange County Historical Society	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55663 Main Street Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55664 Orange County Chamber of Commert	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55XXX SAFE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55666 Arts Center of Orange	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55667 Celebrate Orange	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55668 Rapidan Rappahannock Reserve	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55669 Triad of Orange County	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55670 Work Force - Orange	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55671 Orange Memorial Tree Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55609 Gordonsville Pool	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55610 Piedmont Regional Dental Clinic	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55611 Orange Free Clinic	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55612 Donation - Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
55613 Orange Co Education Foundation	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58201 Machinery & Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58202 Office Furniture, Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58203 Communications Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58204 Streetsweeper (FY13)Trash Truck	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58205 Motor Vehicles & Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58207 Automation/Computer/Software	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures - by Department
General Fund

	General Fund															Totals
	Legislative 10.1110	Town Manager 10.1211	Town Attorney 10.1221	Finance Department 10.1241	Elections 10.1330	Police Department 10.3110	Fire & Rescue 10.3282	Public Works 10.4110	Trash Collection 10.4230	Municipal Building 10.4310	Depot 10.4320	Transportatio System 10.6310	Parks & Grounds 10.7120	Comm. Dev Planning 10.8110	Non-Dept. Other 10.9199	
58208 Town Vehicle	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58209 Dumpsters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58210 Capital Leases	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58210 Dump Truck	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58211 Utility Truck	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58212 Sewer Inspection Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58213 Byrd Street Project	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58219 MainStreet/ Rail Road Avenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58220 ISTEAMainStreet (FY2014)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58226 Repairs to 1992 Refuse Truck	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58227 TV Community Access Upgrade	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58228 Bellevue Park Fence Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58229 Town Hall Telephone System	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58230 Town Hall Renovations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58231 Porterfield Park Trails	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
58234 ADA Crosswalks-Madison Selma	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59841 Police Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59842 Town Hall Furniture Replacement	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59834 Compactor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59835 May Fray Extension	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59843 North Street Connector	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59844 Municipal Building Parking Lot	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Capital Outlays	500	-	-	-	-	1,500	-	-	-	-	-	-	-	-	-	
Materials, Supplies Special Project																
56501 Asset Forfeiture Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56506 Community Plantings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56513 Fire Hydrant Repairs, Upgrade	-	-	-	-	-	-	-	5,000	-	-	-	-	-	-	-	
56601 Economic Development	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56602 Employee/Public Relations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56603 Public Relations - Apprec Dinner	1,000	15,000	-	-	-	-	-	-	-	-	-	-	-	-	-	
56604 Community Relations - Children	-	-	-	-	-	750	-	-	-	-	-	-	-	-	-	
56605 Enterprise Zone Incentives	76,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56607 Town Manager's Discretionary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56608 Technical Review Committee	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56609 Town Hall & Police Bldg Need	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
57041 HW Sidewalk, Curb, Gutter Repairs	-	-	-	-	-	-	-	60,000	-	-	-	-	-	-	-	
57042 HW Snow & Ice Removal Supplies	-	-	-	-	-	-	-	15,000	-	-	-	-	-	-	-	
57044 HW Storm Water Repairs	-	-	-	-	-	-	-	10,000	-	-	-	-	-	-	-	
57050 HW Street Repair Supplies	-	-	-	-	-	-	-	1,000	-	-	-	-	-	-	-	
57051 Street Signage	-	-	-	-	-	-	-	10,000	-	-	-	-	-	-	-	
57306 HW Cross Walks	-	-	-	-	-	-	-	2,000	-	-	-	-	-	-	-	
57308 HW Repair/Maint. Traffic Signal	-	-	-	-	-	-	-	3,000	-	-	-	-	-	-	-	
Materials, Supplies Special Project	77,000	15,000	-	-	-	750	-	106,000	-	-	-	-	-	-	-	
Miscellaneous																
53201 Election Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59120 Bank Service Charges	-	-	-	-	2,500	-	-	-	-	-	-	-	-	-	12,500	
59130 DMV Stop Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	500	
59200 Revenue Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59201 Refundable Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59900 Contingency	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
59999 Miscellaneous	500	1,000	-	-	-	350	-	-	-	-	-	-	-	5,000	-	
Miscellaneous	500	1,000	-	-	2,500	350	-	-	-	-	-	-	-	5,000	-	
FY-2025 Budget Proposed	142,334	471,486	38,500	430,037	2,500	1,894,764	59,500	1,611,810	203,676	49,145	16,000	126,936	29,700	200,016	411,226	
FY-2024 Budget	123,442	438,078	38,500	413,502	3,500	1,749,188	56,341	1,540,380	274,371	47,719	16,000	120,852	27,000	267,186	395,748	
FY-2023 Actual	43,965	347,515	40,395	398,812	-	1,662,943	59,579	1,491,756	178,229	67,022	16,738	113,026	34,457	188,691	415,106	
FY-2022 Actual	45,111	376,446	45,182	417,554	-	1,620,538	59,108	1,288,227	178,229	51,360	14,070	104,333	42,000	140,376	412,249	

TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
General Fund

	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
Personnel Costs				
51101 Salaries	2,586,199	2,363,342	2,079,886	2,092,908
51111 Custodial Services	6,500	15,600	16,200	15,600
51205 Overtime	13,000	82,500	107,411	94,635
52100 FICA/Medical	199,336	188,300	163,128	163,414
52210 Retirement - VRS	387,028	386,989	325,553	299,630
52215 Retirement - ICMA	10,649	8,382	6,206	3,879
52300 Health Insurance	567,089	548,219	463,529	411,734
52400 Life Insurance	30,399	29,983	25,335	24,206
52405 Insurance - Line of Duty	13,296	14,110	9,887	11,200
52500 Hybrid - Insurance	2,252	2,244	1,136	1,102
52700 Worker's Compensation	82,907	69,537	50,267	55,876
Personnel Costs	3,898,655	3,709,206	3,248,538	3,174,184
Contractual Services				
53110 Professional Services Medical	620	620	923	2,371
53120 Professional Services Auditor	16,750	16,750	20,400	21,250
53130 Management Consulting Services	4,000	4,000	4,000	1,250
53150 Professional Services Legal	36,000	36,000	39,645	44,000
53310 Repair/Maint. Office Equip.	10,750	10,750	-	2,582
53311 Repair/Maint. Mach. & Equip	20,000	20,000	141	188
53312 Repair/Maint. Bldgs/Grounds	11,780	11,780	19,332	7,930
53313 Repair/Maint. Radios	300	300	-	-
53314 Repair/Maint. Vehicles	13,000	13,000	11,017	18,116
53317 Repair/Maint. Uniforms	150	150	132	386
53318 Contractual Services - Landfill Costs	24,032	21,632	25,058	32,772
53319 Contractual Services - Misc.	200,798	269,998	207,246	169,057
53320 Maintenance Service Contract	20,674	20,674	31,824	22,897
53321 Maint. Contract Services-Software	26,824	26,824	42,205	44,413
53322 Professional Services - Code Update	1,000	1,000	1,666	950
53325 MSAG (Mapping)	4,400	4,400	4,400	4,400
53330 Engineering Expenses	2,500	2,500	-	-
53331 Building Rent	48,000	48,000	41,250	45,000
53332 Land Lease (CSX)	900	900	1,417	1,378
53410 TOOT Opms VRTA Trans #1	69,240	65,920	62,648	57,075
53411 TOOT Opms VRTA Trans #2	45,552	43,368	40,560	37,440
53410 TOOT Opms VRTA - Weekends	12,144	11,564	9,818	9,818
53500 Printing & Binding	-	-	-	-
53502 Vehicle Decals	3,181	3,181	3,407	3,407
53503 Cigarette Tax Stamps	4,000	4,000	2,854	3,885
53600 Advertising	8,816	8,824	10,422	7,683
53800 Police School Training Fees	6,228	6,228	6,715	6,892
55411 Lease/Rent Copier	2,210	2,210	2,780	2,665
57307 HW Contractual Services - Paving	75,000	75,000	163,784	30,682
53323 Landscaping	-	-	-	-
Contractual Services	668,849	729,573	753,644	578,487

TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
General Fund

	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
Supplies & Materials Cost				
55110 Electric Service	35,500	35,500	34,077	30,687
55111 Electric Service - Street Lighting	60,000	60,000	65,911	59,486
55112 Christmas Lights (Elec & Supplies)	12,000	12,000	11,709	13,952
55120 Heating Fuel, Fuel Oil	1,000	1,000	-	-
55130 Water Service	20,000	20,000	23,452	22,142
55210 Postage, FedEx, UPS	1,590	1,590	2,771	2,166
55230 Telephones, Cell Phones, Pagers	35,460	35,460	43,981	38,449
55232 Internet Website & Services	6,972	6,972	10,031	10,662
55306 Surety Bond, Fidelity Bond	2,070	2,070	1,660	1,660
55307 Public Officials Insurance	7,472	7,472	12,096	10,187
55504 Travel, Conventions, Mtgs, Education	14,560	14,560	11,155	11,214
55506 Planning Comm. & BZA Expenses	1,520	1,520	121	40
55810 Dues & Memberships	13,168	13,168	14,410	2,971
55811 Dues, VML, PD-9, Trans Dom Ex	16,090	13,590	4,007	4,070
56001 Office Supplies	31,704	28,243	31,403	29,314
56002 Safety Supplies	2,025	2,025	935	2,736
56003 Agricultural Supplies	2,000	2,000	-	-
56005 Janitorial Supplies	4,260	4,260	7,972	7,296
56006 Water Bills	500	500	582	-
56007 Bldgs/Grounds Maint. (by Town)	29,260	29,260	41,780	30,438
56008 Vehicle/Equip Fuel	58,800	58,800	60,394	60,187
56010 Police Supplies	10,000	10,000	8,400	12,028
56011 Uniforms, Shop Rags, Towels	21,000	21,000	33,081	32,193
56014 Operating Supplies	9,350	9,350	20,021	19,045
56017 Repair/Maint. Vehicles (by Town)	31,200	31,200	32,766	31,754
56018 Repair/Maint. Mach/Equip (by Town)	19,000	19,000	29,461	16,622
56020 Tools	1,000	1,000	1,054	716
56035 Bike Patrol	-	-	-	-
56036 Camera Supplies	400	400	-	512
56037 K-9 Expenses	1,800	1,800	6,843	6,559
56052 Gasoline - TOOT #1	400	400	-	-
56053 Gasoline - TOOT #2	-	-	-	-
57014 Operating Supplies	40,000	40,000	35,418	30,208
57111 Arterial Street Lights	36,000	36,000	41,419	36,374
Supplies & Materials Cost	526,101	520,140	586,910	523,668
Debt Service				
59101 Debt Service - N/A	-	-	-	-
59102 Debt Service - County Sales Tax Sett	-	-	-	-
59114 Debt Service Streetsweeper	-	-	-	-
59115 Debt Service - Rt. 20 Extension 2013	93,346	92,412	94,249	94,672
59116 Debt Service - Public Works Bldg 201	63,343	62,709	63,955	64,242
59121 Debt Service Expenses	156	156	-	-
Debt Service	156,845	155,277	158,204	158,914
Insurance				

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TOWN OF ORANGE
FY-2025 Budget
Summary of Expenditures
General Fund

	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
55305 Vehicle Insurance	37,000	37,000	49,199	45,198
53306 VDOT Annual Right of Way Bond	1,000	1,000	1,000	1,000
55308 General Liability Insurance	41,221	41,221	52,017	47,471
55309 Police Liability Insurance	6,500	6,500	7,010	7,010
	85,721	85,721	109,226	100,679
Contributions				
55650 Orange Fire Dept	40,000	40,000	40,000	40,000
55652 Orange Fire Dept (State Grant)	19,500	16,341	19,579	19,108
55654 Orange Rescue Squad	-	-	-	-
55660 James Madison Memorial Fund	10,000	10,000	10,000	10,000
55661 ODA (Main Street Program)	-	-	-	-
55662 Orange County Historical Society	1,500	1,500	1,500	1,500
55663 Main Street Entertainment	-	-	-	-
55664 Orange County Chamber of Commerce	1,500	1,500	1,500	1,500
55XXX SAFE	500	500	500	500
55666 Arts Center of Orange	5,500	5,500	5,500	5,500
55667 Celebrate Orange	1,500	1,500	1,500	1,500
55668 Rapidan Rappahannock Reserve	500	500	500	500
55669 Triad of Orange County	500	500	500	500
55670 Work Force - Orange	-	-	-	-
56671 Orange Memorial Tree Sponsorship	200	200	200	200
56609 Gordonsville Pool	2,500	2,500	2,500	-
56610 Piedmont Regional Dental	2,500	2,500	2,500	2,500
56611 Orange Free Clinic	30,000	30,000	15,000	15,000
56612 Donation - Miscellaneous	10,160	6,750	11,414	5,910
56613 Orange Co Education Foundation	4,000	4,000	4,000	4,000
	130,360	123,791	116,693	108,218
Capital Outlays				
58201 Machinery & Equipment	-	-	-	-
58202 Office Furniture	1,500	1,500	1,471	8,551
58203 Communications Equipment	-	-	-	-
58204 Streetsweeper (FY13)/Trash Truck	-	-	-	-
58205 Motor Vehicles & Equipment	-	-	-	-
58207 Automation/Computer/Software	500	500	36	-
58208 Town Vehicle	-	-	-	-
58209 Dumpsters	-	-	-	-
58210 Dump Truck	-	-	-	-
58211 Public Works Utility Truck	-	-	-	-
58212 Sewer Inspection Equipment	-	-	-	-
58213 Byrd Street Project	-	-	-	-
58219 Rail Road Avenue	-	-	-	-
58220 ISTE Mainstreet (FY2014)	-	-	-	-
58226 Repairs to 1992 Refuse Truck	-	-	-	-
58227 TV Community Access Upgrade	-	-	-	-
58228 Bellevue Park Fence Repairs	-	-	-	-

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TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
General Fund

	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
58229 Town Hall Telephone System	-	-	-	-
58230 Town Hall Renovations	-	-	-	-
58231 Porterfield Park Trails	-	-	-	-
58234 ADA Crosswalks-Madison Selma	-	-	-	-
59841 Police Department Equipment	-	-	-	-
59842 Town Hall Furniture Replacement	-	-	-	-
59834 Compactor	-	-	-	-
59835 May Fray Extension	-	-	-	-
59843 North Street Connector	-	-	-	-
59844 Municipal Building Parking Lot	-	-	-	-
Capital Outlays	2,000	2,000	1,507	8,551
Materials, Supplies Special Project				
56501 Asset Forfeiture Expenses	-	-	-	-
56506 Community Plantings	-	-	-	-
56513 Fire Hydrant Repairs, Upgrade	5,000	5,000	336	-
56601 Employee/Public Relations	-	-	-	-
56602 Economic Development	-	-	-	-
56603 Public Relations - Apprec Dinner	15,000	9,000	19,373	8,518
56604 Community Relations - Children	750	750	926	385
56605 Enterprise Zone Incentives	1,000	1,000	1,238	967
56607 Town Manager's Discretionary	76,000	76,000	4,000	-
56608 Technical Review Committee	-	-	-	-
56609 Town Hall & Police Bldg Need	-	-	-	49,616
57041 HW Sidewalk, Curb, Gutter Repairs	60,000	30,000	3,597	13
57042 HW Snow & Ice Removal Supplies	15,000	15,000	8,541	14,956
57044 HW Storm Water Repairs	10,000	10,000	5,252	16,476
57050 HW Street Repair Supplies	1,000	1,000	44	-
57051 Street Signage	10,000	10,000	6,761	1,400
57306 HW Cross Walks	2,000	2,000	-	-
57308 HW Repair/Maint. Traffic Signal	3,000	3,000	3,196	4,308
Materials, Supplies Special Project	198,750	162,750	53,264	96,639
Miscellaneous				
53201 Election Expenses	2,500	3,500	-	-
59120 Bank Service Charges	12,500	12,500	-	11,081
59130 DMV Stops	500	500	6,975	1,250
59200 Revenue Refunds	-	-	3,243	17,326
59201 Refundable Expenses	-	-	15,429	4,407
59900 Contingency	-	-	-	-
59999 Miscellaneous	6,850	6,850	4,501	11,379
Miscellaneous	22,350	23,350	30,148	45,443
FY-2025 Budget Proposed	5,689,631	5,511,808	5,058,134	4,794,783

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TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
Capital Fund Summary

	Proposed FY-2025 20,9400	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
Contractual Services				
57307 HW Contractual Services - Paving	150,000	599,189	76,844	95,252
573XX Madison/Main Street Signal/Light	-	-	23,437	-
Contractual Services	150,000	599,189	100,281	95,252
Capital Outlays				
58201 Machinery & Equipment	-	103,000	413	-
58204 Stweeper(FY13)/Trash Truck (FY15)	-	250,000	-	-
58205 Motor Vehicles & Equipment	125,000	205,000	90,652	-
58207 Automation/Computers/Software	30,000	30,000	24,763	7,320
58208 Town Vehicle	-	40,000	-	-
58209 Lafayette Street Improvements	75,000	-	-	-
58210 Bucket Truck (FY15)/ Dump Truck	-	-	-	-
58211 Public Works Utility Truck	-	-	-	-
58212 Sewer Inspection Equipment	-	-	-	-
58213 Byrd Street Project	-	-	-	4,597
58219 Mainstreet/ Rail Road Avenue	-	-	-	-
58220 ISTE A Mainstreet (FY2013)	-	-	3,334	736,017
58226 Repairs to 1992 Refuse Truck	-	-	-	-
58227 TV Community Access Upgrade	-	-	-	-
58228 Bellevue Park Fence Repairs	-	-	-	-
58229 Town Hall Telephone System	-	-	-	-
58230 Town Hall Renovations	-	-	-	-
58231 Porterfield Park Trails	-	-	-	-
598XX Old Town Lot (Part 2)	-	-	-	-
59841 Police Equipment	-	-	9,525	-
598XX Hilltop Avenue - Phase I	-	-	-	-
598XX New Sidewalk - Spicer's Mill	120,000	-	19,832	-
598XX Fiber Optics Backbone	-	-	38,778	11,614
59849 Standpipe Replacement (ARPA)	-	-	-	-
59846 Community Room Improvements	25,000	25,000	-	-
Capital Outlays	375,000	653,000	187,297	759,548
Miscellaneous				
59999 Miscellaneous	-	-	-	-
Miscellaneous	-	-	-	-
FY-2025 Budget Proposed	525,000	1,252,189	287,578	854,800
FY-2024 Budget	1,252,189			
FY-2023 Actual	287,578			
FY-2022 Actual	854,800			

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TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
Water Fund Summary

	Water Treatment 30.6370	Water Distribution 30.6380	Non- Dept. 30.8300	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
Personnel Costs							
51101 Salaries	321,632	68,997	-	390,629	345,270	341,501	336,421
51205 Overtime	-	-	-	-	8,500	5,795	5,676
52100 FICA/Medical	24,605	5,278	-	29,883	27,064	25,495	25,023
52210 Retirement - VRS	52,147	6,764	-	58,912	46,925	46,138	44,747
52215 Retirement - ICMA	2,653	633	-	3,286	596	1,825	1,591
52300 Health Insurance	85,486	8,456	-	93,942	98,481	91,640	89,676
52400 Life Insurance	4,189	565	-	4,754	3,604	3,659	3,702
52405 Insurance - Line of Duty	-	-	-	-	-	-	-
52500 Hybrid - Insurance	791	312	-	1,103	506	420	389
52700 Worker's Compensation	10,035	2,153	-	12,188	11,038	9,788	9,110
Personnel Costs	501,538	93,159	-	594,697	541,984	526,261	516,335
Contractual Services							
53110 Professional Services Medical	100	80	-	180	180	128	-
53151 Prof. Licensing & Certifications	570	-	-	570	570	508	481
53160 Professional Services Lab Tech	4,620	2,000	-	6,620	6,620	8,290	5,001
53170 VPDES Permit	600	-	-	600	600	600	-
53311 Repair/Maint. Mach & Equip	35,000	500	-	35,500	35,500	36,297	46,022
53312 Repair/Maint. Bldgs/Grounds	1,500	-	-	1,500	1,500	-	1,520
53314 Repair/Maint. Vehicles	-	-	-	-	-	-	-
53319 Contractual Services - Misc.	2,882	20,550	-	23,432	8,232	10,307	800
53320 RWISB Inspection & Maintenance	1,200	-	-	1,200	1,200	186	122
53324 Maint. Services - Calibration	2,300	-	-	2,300	2,300	3,961	3,950
53326 Miss Utility Services	-	500	-	500	500	485	427
53600 Advertising	1,500	-	-	1,500	1,500	1,692	1,698
53801 VDH-Waterworks Tech Assist.	6,500	-	-	6,500	6,500	6,600	6,600
Contractual Services	56,772	23,630	-	80,402	65,202	69,054	66,621
Supplies & Materials Cost							
55110 Electric Service	110,000	8,000	-	118,000	118,000	153,576	117,643
55120 Heating Fuel, Fuel Oil	7,000	-	-	7,000	7,000	13,466	11,448
55131 Water Service (Ind. Park & Rt)	-	900	-	900	900	1,383	937
55132 Sludge Treatment - Backwash	80,000	-	-	80,000	80,000	83,056	104,294
55210 Postage, FedEx, UPS	1,100	-	-	1,100	1,100	475	367
55230 Telephones, Cell Phones, Pagers	4,000	1,584	-	5,584	5,584	9,222	7,430
55232 Internet Services	1,440	-	-	1,440	1,440	2,443	2,224
55504 Travel, Conventions, Mtgs. Education	1,100	-	-	1,100	1,100	1,552	729
55810 Dues and Memberships	450	-	-	450	450	500	495
56001 Office Supplies	2,500	-	-	2,500	2,500	444	1,062
56002 Safety Equipment	250	-	-	250	250	60	60
56004 Lab Supplies	2,800	-	-	2,800	2,800	4,597	5,703
56005 Janitorial Supplies	1,620	-	-	1,620	1,620	3,011	736
56006 Water Bills	-	-	-	-	-	-	-
56007 Bldgs/Grounds Maint. (by Town)	700	-	-	700	700	-	-
56008 Vehicle/Equip Fuel	2,100	4,836	-	6,936	6,936	8,163	4,811
56011 Uniforms, Shop Rags, Towels	6,900	500	-	7,400	7,400	6,944	20,381
56014 Operating Supplies	3,660	20,000	-	23,660	23,660	42,829	27,422

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TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
Water Fund Summary

	Water Treatment 30.6370	Water Distribution 30.6380	Non-Dept. 30.8300	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
56017 Repair/Maint. Vehicles (by Town)	300	500	-	800	800	145	-
56018 Repair/Maint. Mach/Equip (by Town)	4,500	1,000	-	5,500	5,500	2,968	2,781
56020 Tools	600	500	-	1,100	1,100	299	-
56021 Chemicals	193,000	-	-	193,000	193,000	233,094	162,587
56022 Water Meters/Housing	-	10,000	-	10,000	10,000	19,380	1,718
56056 Leak Detection/Correction	-	-	-	-	-	-	-
56057 Reservoir Maintenance	-	10,000	-	10,000	10,000	22,249	3,475
56540 Water Line Projects	-	30,000	-	30,000	30,000	39,631	16,710
Supplies & Materials Cost	424,020	87,820	-	511,840	511,840	649,487	493,013
Debt Service							
59104 Backwash Basin	-	-	-	-	-	-	-
59106 Madison St. Tank Rep	-	-	-	-	-	-	-
59108 Macon Road Tank	-	-	-	-	-	-	-
59109 Raw Water Storage Basin	-	-	-	-	-	-	-
59115 Debt Service 2013 Macon Road	-	-	26,671	26,671	26,404	26,928	27,049
59116 Debt Service 2013 Raw Water Storage	-	-	132,467	132,467	134,989	137,906	140,621
59121 Debt Services Expenses	-	-	40	40	40	-	-
Debt Service	-	-	159,178	159,178	161,433	164,834	167,670
Capital Outlays							
59849 Standpipe Replacement (ARPA)	1,000	-	-	1,000	1,000	266,746	195,371
58202 Office Furniture, Fixtures, Equipment	600	-	-	600	600	478	250
58203 WTP Backwash Redundancy	-	-	-	-	-	-	-
58205 Motor Vehicle	-	-	-	-	4,000,000	-	-
58207 Automation/Computer/Software	5,000	-	-	5,000	5,000	1,951	696
Capital Outlays	6,600	-	-	6,600	4,006,600	269,175	196,317
Insurance							
55305 Vehicle Insurance	905	1,418	-	2,323	2,323	2,364	2,162
55312 Flood Insurance	-	-	-	-	-	-	-
55312 Prop/Liab Insurance	6,379	-	-	6,379	6,379	6,380	6,379
Insurance	7,284	1,418	-	8,702	8,702	8,744	8,541
Miscellaneous							
59200 Revenue Refunds	-	-	-	-	-	-	-
59201 Refundable Expenses	-	-	-	-	-	-	-
59300 Administrative Expenses	159,925	79,962	-	239,887	224,230	208,343	191,927
59301 Water Utility Tax to General Fund	-	-	-	-	-	-	-
59900 Contingency	-	-	-	-	-	-	-
59999 Miscellaneous	-	-	-	-	-	100	100
Miscellaneous	159,925	79,962	-	239,887	224,230	208,443	192,027
FY-2025 Budget Proposed	1,156,139	285,989	159,178	1,601,306	5,519,991	1,895,998	1,640,524

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TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
Waste Water Fund Summary

	Sewer Treatment 40,7470	Sewer Collections 40,7480	Non-Dept. 40,8300	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
Personnel Costs							
51101 Salaries	387,320	53,812	-	441,132	404,330	395,589	384,090
51205 Overtime	-	-	-	-	9,650	13,004	14,037
52100 FICA/Medical	29,630	4,117	-	33,747	31,669	30,468	29,637
52210 Retirement - VRS	60,600	9,083	-	69,683	64,609	61,589	55,682
52215 Retirement - ICMA	213	-	-	213	1,547	462	302
52300 Health Insurance	56,681	22,858	-	79,540	72,308	67,596	62,332
52400 Life Insurance	4,649	694	-	5,343	5,017	4,723	4,459
52405 Insurance - Line of Duty	-	-	-	-	-	-	-
52500 Hybrid - Insurance	315	-	-	315	376	202	191
52700 Worker's Compensation	5,422	3,428	-	8,850	8,231	5,981	6,191
Personnel Costs	544,831	93,992	-	638,823	597,737	579,614	556,921
Contractual Services							
53110 Professional Services Medical	120	-	-	120	120	-	-
53151 Prof. Licensing & Certifications	200	-	-	200	200	160	480
53160 Professional Services Lab Tech	29,386	-	-	29,386	29,386	29,474	30,402
53170 VPDES Permit	11,967	-	-	11,967	11,967	47,174	10,819
53311 Repair/Maint. Mach & Equip	5,400	-	-	5,400	5,400	32,956	51,939
53312 Repair/Maint. Bldgs/Grounds	500	-	-	500	500	3,432	4,460
53314 Repair/Maint. Vehicles	800	-	-	800	800	433	4,969
53319 Contractual Services - Misc.	-	-	-	-	-	-	-
53324 Maint. Services - Calibration	4,450	-	-	4,450	4,450	6,661	10,875
53326 Miss Utility Services	-	480	-	480	480	485	427
53600 Advertising	-	-	-	-	-	-	626
Contractual Services	52,823	480	-	53,303	53,303	120,775	114,997
Supplies & Materials Cost							
55110 Electric Service	100,000	11,760	-	111,760	111,760	178,334	122,135
55120 Heating Fuel, Fuel Oil	2,000	-	-	2,000	2,000	-	-
55130 Water Service	13,500	500	-	14,000	14,000	13,387	15,636
55132 Sludge Treatment	50,000	-	-	50,000	50,000	64,654	50,100
55210 Postage, FedEx, UPS	1,000	-	-	1,000	1,000	645	630
55230 Telephones, Cell Phones, Pagers	4,752	2,340	-	7,092	7,092	6,252	6,089
55232 Internet Services	1,044	-	-	1,044	1,044	2,461	2,158
55504 Travel, Conventions, Mtgs, Education	1,800	-	-	1,800	1,800	1,240	1,912
55810 Dues and Memberships	24	-	-	24	24	-	23
56001 Office Supplies	1,800	-	-	1,800	1,800	3,634	1,657
56002 Safety Equipment	2,000	-	-	2,000	2,000	432	522
56004 Lab Supplies	18,000	-	-	18,000	18,000	23,051	17,198
56005 Janitorial Supplies	3,000	-	-	3,000	3,000	3,091	2,344
56006 Water Bills	-	-	-	-	-	-	-
56007 Bldgs/Grounds Maint. (by Town)	1,000	-	-	1,000	1,000	58	-
56008 Vehicle/Equip Fuel	5,604	6,720	-	12,324	12,324	21,558	12,580
56011 Uniforms, Shop Rags, Towels	3,000	800	-	3,800	3,800	7,092	5,877
56014 Operating Supplies	23,000	7,000	-	30,000	30,000	16,449	23,208
56017 Repair/Maint. Vehicles (by Town)	1,000	500	-	1,500	1,500	1,091	1,229
56018 Repair/Maint. Mach/Equip (by Town)	13,000	1,000	-	14,000	14,000	9,745	107,475

TOWN of ORANGE
FY-2025 Budget
Summary of Expenditures
Waste Water Fund Summary

	Sewer Treatment 40,7470	Sewer Collections 40,7480	Non-Dept. 40,8300	Proposed FY-2025 Total	Budget FY-2024 Total	Actual FY-2023 Total	Actual FY-2022 Total
56019 Deodorant Expenses	1,000	-	-	1,000	1,000	-	426
56020 Tools	750	1,000	-	1,750	1,750	395	510
56021 Chemicals	108,000	-	-	108,000	108,000	124,859	85,855
56058 SOMAT Machinery & Parts	10,000	-	-	10,000	10,000	17,116	34,707
56059 SOMAT Operating Chemicals	-	-	-	-	-	-	-
56070 Polymer	12,000	-	-	12,000	12,000	17,604	20,326
56045 Sewer Line Projects	-	10,000	-	10,000	10,000	1,700	141
56066 Pump Station Maintenance	-	20,000	-	20,000	20,000	37,062	31,313
Supplies & Materials Cost	377,274	61,620	-	438,894	438,894	551,910	544,051
Debt Service							
59107 WWTP 1999 Loan	-	-	-	-	-	-	-
59110 WWTP Upgrade - 2004	-	-	-	-	-	-	-
59114 WWTP Replacement -2011	-	-	650,304	650,304	650,304	650,304	650,304
59115 Debt Service 2013 WWTP 2004	-	-	136,686	136,686	135,318	138,008	138,627
59121 Debt Services Expenses	-	-	90	90	90	-	-
Debt Service	-	-	787,080	787,080	785,712	788,312	788,931
Capital Outlays							
58201 Machinery & Equipment	-	-	-	-	-	1,200	229,932
58202 Office Furniture,Fixtures, Equipment	-	-	-	-	-	-	-
58203 Communications Equipment	-	-	-	-	-	-	-
58206 Track Excavator	-	-	-	-	-	-	-
58207 Automation/Computer/Software	5,000	-	-	5,000	5,000	-	-
58209 Safety Equipment	-	-	-	-	-	-	-
58211 Lab Equipment	2,000	-	-	2,000	2,000	1,509	-
Capital Outlays	7,000	-	-	7,000	7,000	2,709	229,932
Insurance							
55305 Vehicle Insurance	1,805	-	-	1,805	1,805	2,289	2,285
55312 Prop/Liab/Flood Insurance	12,875	-	-	12,875	12,875	12,876	12,875
Insurance	14,680	-	-	14,680	14,680	15,165	15,160
Miscellaneous							
59200 Revenue Refunds	-	-	-	-	-	-	-
59201 Refundable Expenses	-	-	-	-	-	-	-
59300 Administrative Expenses	135,684	67,843	-	203,527	189,098	175,700	161,856
59301 Water Utility Tax to General Fund	-	-	-	-	-	-	-
59900 Contingency	-	-	-	-	-	-	-
59999 Miscellaneous	2,000	-	-	2,000	2,000	1,170	693
Miscellaneous	137,684	67,843	-	205,527	191,098	176,870	162,549
FY-2025 Budget Proposed	1,134,292	223,935	787,080	2,145,307	2,088,424	2,235,355	2,412,541

TOWN of ORANGE
FY-2025 Budget
Change in Revenues (FY-2025 vs FY-2024)

General Fund	Proposed FY-2025	Approved FY-2024	Variance to Budgets	Explanation
Taxes				
32101 Real Estate	640,000	635,000	5,000	Proposed Increase - FY-2024 no Increase
32102 Personal Property	215,000	195,000	20,000	Based on prior year's actual averages. (No Increase)
32103 Public Service Corp.	28,000	28,000	-	Based on prior year's actual averages.
32105 Delinquent	-	-	-	
32108 Cigarette	66,000	72,000	(6,000)	Based on prior year's actual averages.
32201 Bank Franchise	150,000	150,000	-	Loss of BoA Residuals assumed
32203 Utility Consumer	231,600	231,600	-	Based on prior year's actual averages. (Includes Utility Tax on Water).
32204 Electric Consumption	15,000	15,000	-	
32205 Local Sales	370,000	350,000	20,000	Based on prior year's actual averages.
32206 Motor Vehicle Registration Fees	95,000	95,000	-	Based on prior year's actual averages.
32207 Business & Prof. License	200	200	-	Has increased due to progressive collections.
32208 Meals	1,650,000	1,500,000	150,000	Based on prior year's actual averages.
32209 Transient/Occupancy	160,000	150,000	10,000	Based on prior year's actual averages.
32212 Communications	120,000	127,500	(7,500)	Based on prior year's actual averages.
Sub-Total Taxes	3,740,800	3,549,300	191,500	Continue to dwindle down - Not used
Licenses & Permits				
32302 Licenses & Permits	100	100	-	
Sub-Total Permits	100	100	-	
Fines & Forfeitures				
32309 Court Fines	90,000	86,000	4,000	Based on prior year's actual averages.
Sub-Total Fines	90,000	86,000	4,000	
Intergovernmental - State				
33105 Skills Games Fees	-	1,800	(1,800)	New revenue from state
33110 Rolling Stock	6,600	6,600	-	Based on prior year's actual averages.
33120 Motor Vehicle Rental	30,000	-	30,000	Based on prior year's actual averages.
33125 Mobile Home (RV) Registration	-	-	-	Based on prior year's actual averages.
33130 Law Enforcement Assistance	132,504	117,460	15,044	Based on prior year's actual averages.
33135 PPTR Revenue	89,615	89,615	-	Received from State and amount does not change.
33140 State Highway Maint. Fund	1,261,800	1,067,052	194,748	Based on State notice.
33170 Misc. Grants - (DMV) Law Enf. OT	2,000	2,000	-	Based on prior year's actual averages.
33180 Litter Control Grant	3,745	3,745	-	Based on prior year's actual averages.
33190 Fire Programs Grant	19,108	19,108	-	Based on prior year's actual averages.
Sub-Total Intergovernmental	1,545,372	1,307,380	237,992	
Investments/Sales of Assets				
32401 Interest Income	150,000	100,000	50,000	Based on prior year's actual averages.
35010 TowerCom Capital Lease	-	-	-	N/A Lease paid for 40 years
33260 Sale of Surplus Property	-	-	-	
33265 Sale of Recycled Materials	-	-	-	
Sub-Total Interest	150,000	100,000	50,000	

TOWN of ORANGE
FY-2025 Budget
Change in Revenues (FY-2025 vs FY-2024)

	Proposed FY-2025	Approved FY-2024	Variance to Budgets	Explanation
User Fees				
32301 Planning & Development Fees	2,500	2,500	-	Increase based on T-Mobile lease
32303 Transit Collections	22,776	21,684	1,092	Increase based on increase in fee and prior year's actual averages.
32304 Porterfield Park Shelter	3,000	3,000	-	Increase based on increase in fee and prior year's actual averages.
32305 Depot Community Room	300	300	-	Increase based on increase in fee and prior year's actual averages.
32306 Public Works Community Room	2,800	3,300	(500)	Decrease based on increase in fee and prior year's actual averages.
32307 Trash Collection - Commercial	50,000	50,000	-	Proposed Increase
32313 Trash Collection - Residential	106,000	106,000	-	Proposed Increase
32314 Public Convenience Fee - Taxi	100	50	50	Based on prior year's actual averages.
Sub-Total User Fees	187,476	186,834	642	
Miscellaneous Revenue				
32308 Misc. General Fund Revenue	10,000	10,000	-	Based on prior year's actual averages.
DMV Stops	1,200	500	700	Based on prior year's actual averages.
Administrative Fee	2,000	2,004	(4)	Based on prior year's actual averages.
32501 VRTA Reimbursements - TOOT	-	-	-	Based on prior year's actual averages.
32502 Expenditure Refunds	20,000	20,000	-	Increase related to estimated 1.75% cost increases.
32503 Internal Charges	443,412	413,328	30,084	Transfer for Capital Projects = \$0.03 Real Estate Applied
59999 Capital Fund (Real Estate Applied)	(122,292)	(121,337)	(955)	Add'l Needed Capital Funding
59999 Add'l Transfers to Capital Fund	(402,708)	(830,942)	428,234	Represents shortfall/(excess)of funds needed to balance fund.
32505 Reserve Fund	-	785,141	(785,141)	
Sub-Total Miscellaneous	(48,388)	278,694	(327,082)	
General Fund Totals	5,665,360	5,508,308	157,052	
Capital Fund				
331XX Standpipe Replacement (ARPA)	-	-	-	Refund of expenditures not guaranteed.
33145 VDOT - Paving Reimbursement	-	299,910	(299,910)	No revenue Sharing
33160 ISTEAM Mainstreet Project	-	-	-	Refund of expenditures not guaranteed.
33161 ISTEAM Railroad Avenue	-	-	-	Refund of expenditures not guaranteed.
99999 General Fund Capital Proceeds	122,292	121,337	955	Refund of expenditures not guaranteed.
99999 Add'l Transfers from General Fund	402,708	830,942	(428,234)	Less New Capital Projects
Loan Proceeds	-	-	-	Refund of expenditures not guaranteed.
32505 Capital Reserve Fund	-	-	-	Refund of expenditures not guaranteed.
Total Capital Fund	525,000	1,252,189	(727,189)	
Net General Fund	6,190,360	6,760,497	(570,137)	

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TOWN of ORANGE
FY-2025 Budget
Change in Revenues (FY-2025 vs FY-2024)

				Explanation
Water Fund				
Investments/Sales of Assets				
32401 Interest Income				
33260 Sales of Surplus Property	36,000	20,000	16,000	Based on prior year's actual averages. No significant cash reserve fund exists.
Sub-Total Interest	36,000	20,000	16,000	Based on prior year's actual averages. No significant cash reserve fund exists.
Utility Revenues				
33600 Water Sales	1,411,000	1,345,255	65,745	
33610 Water Availability	75,000	105,000	(30,000)	Based on prior year's actual averages. (Includes increase for Round Hill Meadows Assumes 2 Availability Fees
33620 Water Reconnection Fees	20,000	20,000	-	Based on prior year's actual averages.
Sub-Total Utility	1,506,000	1,470,255	35,745	
Miscellaneous Revenue				
32308 Miscellaneous Revenues	41,400	41,500	(100)	Based on prior year's actual averages - this includes monthly payment from Town of
32502 Expenditure Refunds	-	-	-	Proceeds of standpipe repair grant.
325XX Grant Proceeds	-	(11,765)	11,765	Represents shortfall/(excess)of funds needed to balance fund.
32505 Reserve Fund	41,400	29,735	11,665	
Sub-Total Miscellaneous	41,400	29,735	11,665	
Water Fund Totals	1,583,400	1,519,990	63,410	
Sewer Fund				
Investments/Sales of Assets				
32401 Interest Income	-	-	-	Based on prior year's actual averages. No significant cash reserve fund exists.
Sub-Total Interest	-	-	-	
Utility Revenues				
33700 Sewer Sales	1,630,000	1,583,518	46,482	
33710 Sewer Sales - Availability	308,250	431,550	(123,300)	Based on prior year's actual averages. (Includes increase for Round Hill Meadows Assumes 2 Availability Fees
33730 Sewer Sales - Sludge	60,000	60,000	-	Based on FY12 averages but still in preliminary stages.
Sub-Total Utility	1,998,250	2,075,068	(76,818)	
Miscellaneous Revenue				
32308 Miscellaneous Revenues	2,000	2,000	-	
32309 Nutrient Credit Exchange	5,000	4,500	500	
32310 Leachate Sales	130,000	100,000	30,000	
32311 Septic Hauling	56,000	52,000	4,000	
32502 Expenditure Refunds	-	-	-	
32505 Reserve Fund	-	(145,144)	145,144	Represents shortfall/(excess)of funds needed to balance fund.
Sub-Total Miscellaneous	193,000	13,356	179,644	
Total Sewer Fund	2,191,250	2,088,424	102,826	
Total Revenues	9,965,010	10,368,911	(403,901)	

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Town of Orange
Salaries - 12/31/2023 w/
FY-2025

Name	Annual Amount 5.00%	FICA / Medicare 7.65%	VRS			Worker's Comp.	Town Cost Health Ins. 10.0%	Total Benefits	Annual Costs
			Retirement - 17.53%	Life Ins. 1.34%	Hybrid Ins. 0.740%				
			Plan 1 & 2						
Legislative									
Town Manager	33,600.00	2,570.40	-	-	-	33.60	-	2,604.00	36,204.00
Finance Department	305,954.00	23,405.49	50,734.63	3,878.18	-	1,392.23	46,971.00	126,381.53	432,335.53
Police Department	267,745.00	20,482.49	43,184.27	3,567.67	737.57	267.74	31,314.00	103,042.23	370,787.23
Public Works	1,062,119.00	81,252.11	166,881.39	12,756.48	-	30,910.13	287,772.60	592,868.71	1,654,987.71
Trash Collection	709,458.00	54,273.55	100,061.21	8,196.05	1,513.93	40,625.49	185,374.80	397,205.54	1,106,663.54
Municipal Building	115,323.00	8,822.20	7,759.83	593.16	-	8,603.10	15,657.00	41,435.29	156,758.29
Community Development	6,500.00	497.25	-	-	-	129.35	-	626.60	7,126.60
	105,000.00	8,032.50	18,406.50	1,407.00	-	945.00	-	28,791.00	133,791.00
General Fund	2,605,699.00	199,335.99	387,027.83	30,398.54	2,251.50	82,906.64	567,089.40	1,292,954.90	3,898,653.90
Water Treatment	321,632.00	24,604.85	52,147.43	4,188.99	790.64	10,034.92	85,486.20	179,906.30	501,538.30
Water Distribution	68,997.00	5,278.28	6,764.34	565.45	312.27	2,152.71	8,455.80	24,161.82	93,158.82
Water Fund	390,629.00	29,883.13	58,911.77	4,754.44	1,102.91	12,187.63	93,942.00	204,068.12	594,697.12
Wastewater Treatment	387,320.00	29,629.98	60,600.34	4,648.60	315.20	5,422.48	56,681.40	157,510.98	544,830.98
Wastewater Collection	53,812.00	4,116.62	9,082.64	694.28	-	3,427.82	22,858.20	40,179.56	93,991.56
Wastewater Fund	441,132.00	33,746.60	69,682.98	5,342.88	315.20	8,850.30	79,539.60	197,690.54	638,822.54
Totals	3,437,460.00	262,965.72	515,622.58	40,495.86	3,669.61	103,944.57	740,571.00	1,694,713.56	5,132,173.56

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MINUTES

Town Council Meeting Minutes
March 18, 2024
Page One

The Orange Town Council held a regular meeting at 7 p.m. in the Town's Community Meeting Room. Town Councilmembers present were: Mayor Martha B. Roby, Vice-Mayor Frederick W. "Rick" Sherman, Jr., Councilmembers Jason Cashell, Jeremiah Pent, and Donna Waugh-Robinson. Staff members present were: Town Manager Gregory S. Woods, Town Clerk Wendy J. Chewning, MMC, Deputy Town Clerk Kimberly Strawser, CMC/CZA, Town Attorney Catherine Lea, Director of Finance Dianna Gomez, Chief Kiline Madison, and Director of Public Works Larry Bond.

CALL TO ORDER

Mayor Roby led everyone in the Pledge of Allegiance. The Town Clerk called roll and noted a quorum was present.

ADOPTION OF AGENDA

Motion was made by Vice-Mayor Sherman, seconded by Councilmember Waugh-Robinson, to adopt the agenda, as presented. On vote: Mayor Roby – aye, Vice-Mayor Sherman – aye, Councilmember Cashell – aye, Councilmember Pent – aye, and Councilmember Waugh-Robinson – aye. The motion carried.

PUBLIC COMMENT

Mrs. Grayson Butterfield of 11499 Rapidan Road appeared before Council regarding the condition of the old trees downtown and maintaining them, so they don't die. Mayor Roby inquired whether Grelen could take a look at the trees. The Town Manager stated that the Town had a contract with Grelen for the parks and there was no longer a Town Tree committee, but the Town had worked with Grelen on a couple of other tree issues and would reach out to them.

TOWN COUNCIL CONSIDERED TOWN COUNCIL MEETING MINUTES OF FEBRUARY 20th AND MARCH 4th, 2024

Vice-Mayor Sherman stated that on page 4-2 in the first sentence a "t" needed to be added to las (last).

Motion was made by Councilmember Waugh-Robinson, seconded by Councilmember Pent, to adopt the minutes of February 20th and March 4th, 2024, as amended. On vote, Mayor Roby – aye, Vice-Mayor Sherman – aye, Councilmember Cashell- aye, Councilmember Pent – aye, and Councilmember Waugh-Robinson – aye. The motion carried unanimously.

Town Council Meeting Minutes
March 18, 2024
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REPORTS

PRESENTATION OF THE TOWN'S NEWLY RE-DESIGNED WEBSITE

The Town Clerk and Deputy Town Clerk presented the Town's newly re-designed website to Town Council and the public.

The Town Clerk thanked Council Member Pent and the Deputy Town Clerk for all of their help with the website re-design.

Vice-Mayor Sherman noted that the water bills could be paid on-line. Mayor Roby stated that the new website was in a much friendlier format and thanked everyone for a good job.

TOWN COUNCIL REPORTS

Councilmember Waugh-Robinson stated that she and the Director of Community Development had attended the ODA meeting and they were discussing the farmer's market and upcoming events. Councilmember Waugh-Robinson stated that she and the Director of Community Development stepped out when contract discussions started.

Councilmember Cashell stated that the Board of Supervisors had been discussing budget items and denied a Solar Project on Monrovia. Councilmember Cashell also stated that Just Orange raised funds that paid for a trip to the White House and was also planning an Ancestors event for the African American Historical Society.

DIRECTOR OF FINANCE -FINANCE REPORT

The Director of Finance reported on the eighth month of FY 2024:

The Director of Finance reported that the General Fund Tax revenues included one significant YTD favorable variances to budget: \$189K for Meals Tax. The Director of Finance stated that Personal Property tax adjustment from the Orange County Commissioner of the Revenue's office was \$22K.

The Director of Finance stated that in addition to the favorable tax revenue variances, interest income was \$143K favorable to budget due to rate increases and timing of ARPA Fund deposits.

The Director of Finance stated that Water Sales Revenue YTD was \$1.119M and was in line with the budget.

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The Director of Finance stated that Sewer Sales Revenue YTD was \$1.496M. The Director of Finance stated that Revenue was in line with budget, but Availability fees remaining for the year were \$329K.

The Director of Finance reported that payments for the month were \$864K. The Director of Finance stated that \$337K was paid to Johnston Construction Company for Standpipe construction, \$93K was paid to McClung Logan Equipment Company for the purchase of a compact excavator, and \$10K purchased Standpipe land. The other payments were normal course of business expenses.

The Director of Finance stated that expenditures from the \$5.3M ARPA funding were \$2,444,782 ITD, of which \$121K went toward engineering services and equipment for the Liquid Feed project at the Water Plant, \$231K went toward the new SCADA system for the Sewer Plant, \$422K had gone to Standpipe Engineering services, a new generator and land, \$8K had been used for the Macon Road Mixer, \$30K covered Water Line Engineering Services, \$342K had been spent on the Sewer Line Engineering services, and \$87K covered an intake pump and pump repairs, and \$4K covered engineering services for the millimeter screen project. We had submitted \$863K to VDH for Standpipe Construction and have been reimbursed \$863K. We will submit an additional \$337K to VDH at the end of the quarter.

The Director of Public Works stated that the standpipe tank would be free standing by Thursday afternoon.

The Director of Finance gave a brief summary from the Virginia Investment Pool Monthly Report: The Federal Reserve had kept rates steady since its last hike in July, and it was unlikely that there would be a rate reduction in March. The Fed Chair believed that the rate could be reduced later this year. The VIP Stable Value fund yield was 5.51% for February. The Town of Orange had \$940K invested in the fund. The VIP High Quality Bond fund yield was 4.73% for February. The Town of Orange has \$678K invested in the fund.

UNFINISHED BUSINESS

DISCUSSION OF TRASH

The Director of Public Works reported to Town Council that trash cart lids would need to be ordered soon, and since the last discussion, staff was considering color coding lids for residents that would reflect their collection day. Town Council also discussed adding businesses to the color coding lids. After discussion, it was decided that the lids would be blue and grey for residents and orange for business owners.

The Director of Public Works stated that staff was also considering the removal of commercial and residential trash dumpster service. The Director of Public Works reported that there were

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currently 11 commercial dumpster customers. The Director of Public Works stated that commercial businesses that would require more than 4 trash can carts would need to have trash removed by a private contractor. The Director of Public Works stated further that staff was also considering the removal of the residential dumpster service. The Director of Public Works stated that there were currently 4 apartment complexes in town that dumpster service was provided for. The Director of Public Works stated further that he felt confident that getting rid of residential dumpsters that staff should be able to collect trash on Mondays and Tuesdays.

After discussion, it was the consensus of Town Council to have the Director of Public Works contact commercial businesses affected by the removal of commercial trash dumpster service, notifying them that the Town dumpster collection was going away so they have time to find a new collector, and talk to residential dumpster owners notifying them of the possibility of the residential trash dumpster service going away and to get feedback; and report back to Council for further discussion at the Work Session meeting.

The Director of Public Works presented a draft Trash Ordinance that he and the Town Attorney had been working on. The Director of Public Works stated that the goal was to clean-up a lot of grey areas in trash collection. It was consensus of Council to discuss this further at the next Work Session meeting.

Mayor Roby thanked the Director of Public Works for all of his work on this.

DISCUSSION OF ODA

Councilmember Pent stated that he had wanted to talk about ODA in Closed Session and since we couldn't do this, he no longer had anything to say. Mayor Roby stated that Councilmember Pent did write an analysis to Council regarding his thoughts and ideas for ODA. Mayor Roby stated that the ODA discussion was on the agenda this evening for Town Council to discuss. Vice-Mayor Sherman stated that at the end of the last meeting, Town Council rejected the ODA contract that had been presented to them, so where were we now. A lengthy discussion was held.

After discussion, Mayor Roby stated that ODA had stated it would like to operate as a non-profit not under the regulations of the Main Street Program. Mayor Roby stated further that if so, a contract between the Town of Orange and ODA was not required, and we did not have contracts with other non-profit organizations in the town. Mayor Roby stated that the organization (ODA) could operate as a non-profit.

Mayor Roby stated the town could make a donation to ODA of \$30,000 to be used for the farmer's market, Holiday Village, and street beautification, and during the year, ODA could request donations from the town if needed to help support events or projects. Mayor Roby stated to have a line item for such requests, the proposed ODA contracted services amount could be moved to miscellaneous donations in the 2024-2025 budget.

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Mayor Roby stated that if the town's economic/tourism position was approved in the budget and that position could work with ODA to have a point of contact and collaboration with the town. Vice-Mayor Sherman stated that this was now Option 4.

Councilmember Pent verified that the proposed economic/tourism position would be discussed at the May work session. The Town Clerk stated that it would be on the May 6th Town Council work session agenda.

A discussion was held on the Main Street accreditation and when in fact it goes away. Town Council requested that the Director of Community Development research this and report back to Council at the April work session meeting.

Councilmember Waugh-Robinson stated that she felt we needed to move forward with Option 4. Councilmember Waugh-Robinson stated that Council had rejected the contract, and this was a compromise. Councilmember Pent stated that he didn't mind sending a message to ODA that this was what we were considering.

After discussion, it was the consensus of Council to send a letter to the ODA President, Cameron Hamilton, that Town Council was considering treating the ODA like all other non-profits and that the Town would like their feedback.

Mayor Roby stated that staff would send out a draft letter for Council to review before sending to the ODA.

The Town Clerk stated that she would be out of Town tomorrow at a health insurance meeting. Mayor Roby stated that she would get the information to the Town Manager and that he and the Town Clerk would get a letter to the Town Council for their review at their earliest convenience.

NEW BUSINESS

CONSIDERATION OF AUTHORIZATION OF ADVERTISEMENT OF PUBLIC HEARING FOR THE FY25 DRAFT BUDGET AND APPROPRIATION ORDINANCE

The Town Manager reported that the FY25 draft budget was a conservative budget. The Town Manager stated that there were no increases to rates or taxes this year. The Town Manager stated that increases had been to fees for equipment rentals, fees for the Community Room and Veteran's Park, and millings. The Town Manager reported further that trash collection was increasing from \$5.50 to \$7.00, health insurance for employees had increased, but VRS had decreased a small portion. Vice-Mayor Sherman inquired about \$76,000 under Town Manager. The Town Manager stated that was for the IDA and building facades. The Town Manager stated that there was roughly \$100,000 in Town Manager salaries for the new tourism/economic development position for the Town.

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After discussion, motion was made by Councilmember Waugh-Robinson, seconded by Vice-Mayor Sherman, to authorize staff to advertise a Public Hearing for the FY25 DRAFT Budget and Appropriation Ordinance to be held Monday, April 15, 2024. On vote: Mayor Roby – aye, Vice-Mayor Sherman – aye, Councilmember Cashell – aye, Councilmember Pent – aye, and Councilmember Waugh-Robinson – aye. The motion carried.

With no further business the meeting adjourned at 8:58 p.m.

Wendy J. Chewning, MMC, Town Clerk

Martha B. Roby, Mayor

Town Council Meeting Minutes
April 1, 2024
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The Orange Town Council held a work session meeting at 6:00 p.m. in the Town of Orange Community Center Meeting Room. Town Councilmembers present were: Mayor Martha B. Roby, Vice-Mayor Frederick W. “Rick” Sherman, Jr., and Councilmembers, Jeremiah Pent, and Donna Waugh-Robinson. Staff members present were: Town Manager Gregory S. Woods, Deputy Town Clerk Kimberly Strawser, CMC/CZA, Town Attorney Catherine Lea, Director of Public Works Larry Bond, Director of Community Development John Cooley, and Police Chief Kiline Madison. Councilmember Jason Cashell and Town Clerk Wendy J. Chewning, MMC, Town Clerk were absent.

CALL TO ORDER

Mayor Roby opened the meeting. The Deputy Town Clerk called roll and noted that there was a quorum present.

Mayor Roby reported that Councilmember Cashell sent her a text message and apologized that he would not be able to attend the meeting because he was out of town.

ADOPTION OF AGENDA

Motion was made by Vice-Mayor Sherman, seconded by Councilmember Waugh-Robinson, to adopt the agenda, as presented. On vote, Mayor Roby – aye, Vice- Mayor Sherman – aye, Councilmember Cashell – absent, Councilmember Pent – aye, and Councilmember Waugh-Robinson – aye. The motion carried unanimously.

CONTINUED DISCUSSION OF TRASH

The Director of Public Works gave an update on conversations he had with commercial and residential dumpster customers, concerning the consideration of discontinuing dumpster service. The Director of Public Works stated that the customers were very appreciative of the early notice of possibly discontinuing dumpster service.

The Town Manager reported that current dumpsters for commercial and residential are old and getting worn out. The Town Manager stated that dumpster replacement cost was approximately \$2,000 to \$2,500 per container. The Town Manager stated further that to keep in mind we have not budgeted for the replacement of dumpsters. The Town Manager stated that if it was decided to keep the dumpsters fees should be increased. The Town Manager reported that commercial fees had increased by \$5 per month over the last 16 years. The Town Manager stated that while it was not the desire to increase fees, the residential increase was 27%. The Town Manager stated further that if it was decided to keep dumpster service then an increase should be considered.

A discussion was held.

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April 1, 2024
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CONTINUED DISCUSSION OF ODA

The Director of Community Development answered questions from Town Council's last meeting regarding ODA. The Director of Community Development stated Council inquired if ODA could become Main Street certified in the future if they lost accreditation. The Director of Community Development reported yes, they could be re-certified.

The Director of Community Development stated Council asked how long the probation period for a Main Street program to come into compliance with the Main Street program requirements once they are found in non-compliance. The Director of Community Development reported that there was a two-year window for a Main Street community to come into compliance with the requirements of the Main Street program before the loss of the accreditation. The Director of Community Development stated that ODA was approximately 15 months into the 24-month probation period at this time.

Vice Mayor Sherman asked for clarification on what competitive process meant in the email received from Rebecca Rowe, Virginia Department of Housing & Community Development. The Director of Community Development stated there are only a certain number of spots to be designated as a Main Street Community.

A discussion was held.

Mayor Roby asked the Town Manager about the meeting he had with Tim Kahlenberg, Treasurer of ODA and Amy Pent, if they mentioned wanting to maintain the membership and accreditation to the Main Street program. The Town Manager stated that the intention was not to continue with the Main Street program.

Mayor Roby stated that after looking over the letter that was sent to ODA regarding funding of \$30,000. Mayor Roby stated further that she would like to recommend an increase to \$40,000. Councilmember Waugh-Robinson stated that money could be used for the Holiday Village, planters, Farmers Market, banners, and Orangetober Fest.

Vice Mayor Sherman stated we have lost the Enterprise Zone and now we are losing Main Street designation. Mayor Roby stated that when the town's Economic Development position was filled this person would work with ODA, the Chamber or any other entities that help promote the town.

A discussion was held.

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April 1, 2024
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MISCELLANEOUS UPDATES

Vice Mayor Sherman asked if there was a decision on Paul Stefan Foundation. The Town Manager stated the request was included in the proposed budget.

The Town Manager reported that the MOU was sent to Gordonsville.

With no further business the meeting was adjourned at 6:57 p.m.

Kimberly Strawser, CMC/CZA
Deputy Town Clerk

Martha B. Roby, Mayor

FINANCE REPORT



Town of Orange
Director of Finance's Office

119 Belleview Avenue, Orange Virginia 22960 - 1401
Phone: (540) 672-1020 Fax: (540) 672-2821
Email - directoroffinance@townoforangeva.gov

MEMORANDUM

TO: Mayor and Council Members
FROM: Dianna Gomez, Director of Finance
DATE: April 3, 2024
SUBJECT: Summary Financial Report – March 2024

The following is a summary report of the financial condition of the Town as of March 31, 2024, the ninth period of FY 2024 budget as approved and amended (amendments were made in August). This report covers 75% of the current fiscal year. Please review the attached schedules for specific category results.

General Fund

General Fund revenues year to date were \$4,688,399 or 49.82% of the FY 2024 annual budget. Referring to our annual projections spreadsheet (attached), the revenue position for the General Fund (excluding reserve usage) is \$525,597 higher than the budget.

Tax revenue for the month was \$213,970 of which 75% was derived from Meals Tax.

Year to date Tax revenue was \$235,012 higher than budget. This was driven by Meals Tax.

Year to date Interest Income was \$163,107 favorable to budget due to timing of ARPA spending.

Year to date General Fund expenditures were \$4,517,008 or 48.00% of the amount budgeted for FY 2024. Expenditures are in line for this period considering the timing of the debt payments.

Water Fund

Water Fund revenues year to date were \$1,234,377 or 18.23% of the annual budget. Year to date revenue was \$52,542 higher than the budget driven by Water Sales and Interest Income. There is no projection of Water Availability fees for the rest of the year; this had a negative impact of \$76,256.

Year to date Water Fund expenditures of \$2,019,093 were 29.83% of the annual budget. Sludge treatment costs have been high due to low water levels. Unexpected repairs were required due to the pump issues. VDH reimbursement due at the end of this quarter is \$449,888. Other costs are in line with the budget for the period considering the timing of the debt payments.

"A Main Street Community"
&
"A Designated Enterprise Zone"

Waste Water Fund

Sewer Fund Revenues year to date were \$1,724,836 or 55.09% of the annual budget. Sewer revenue includes the offset to the higher Water Fund Sludge treatment costs. Year to date revenue was \$86,849 lower than budget driven by Sewer Availability fees. There is no projection of Sewer Availability fees for the rest of the year; this had a negative impact of \$341,655.

Year to date Sewer Fund expenditures of \$1,958,243 were at 62.54% of the annual budget. Costs are in line for this period considering the timing of the debt payments.

Cash Balances

The combined cash balance for the Town's Funds as of March 31, 2024 was \$9,351,086 with \$4,680,500 reserved for projects or dedicated to specific uses. The cash balance includes \$1,625,377 on deposit with the Virginia Investment Pool Trust Fund. Significant payments occurred in July and January for the US Bank loan and November for the Virginia Resource Authority loan.

Debt Balances

A summary of the Town's Debt as of March 31, 2024 is included with this report. The summary includes the significant debt payments.

**Town of Orange
Revenue Accounts
Month of March 2024**

Description	FY-2024 Budget	Actual Revenues			Projected		FY-2024 Variance to Budget
		Previous Months	Current Month	FY-2024 Year-To-Date	Remaining Months	FY-2024 Revenues	
General Fund							
Taxes							
Real Estate	635,000	298,422	3,414	301,836	335,000	636,836	1,836
Personal Property	195,000	214,058	3,832	217,891	-	217,891	22,891
Public Service Corp.	28,000	23,144	-	23,144	-	23,144	(4,856)
Delinquent	-	-	-	-	-	-	-
Cigarette	72,000	37,800	5,400	43,200	18,000	61,200	(10,800)
Bank Franchise	150,000	-	-	-	150,000	150,000	-
Utility Consumer	231,600	147,367	19,156	166,523	57,900	224,423	(7,177)
Electric Consumption	15,000	9,329	1,584	10,913	3,750	14,663	(337)
Local Sales	350,000	248,993	-	248,993	116,664	365,657	15,657
Motor Vehicle Registration Fees	95,000	100,507	3,823	104,329	1,500	105,829	10,829
Business & Prof. License	200	1,333	264	1,597	-	1,597	1,397
Meals	1,500,000	1,181,908	159,988	1,341,896	375,000	1,716,896	216,896
Transient/Occupancy	150,000	115,250	6,790	122,040	25,000	147,040	(2,960)
Communications	127,500	77,543	9,719	87,262	31,875	119,137	(8,363)
Sub-Total Taxes	3,549,300	2,455,653	213,970	2,669,623	1,114,689	3,784,312	235,012
Licenses & Permits							
Licenses & Permits	100	300	-	300	-	300	200
Sub-Total Licenses	100	300	-	300	-	300	200
Fines & Forfeitures							
Court Fines	86,000	73,566	11,245	84,811	21,497	106,308	20,308
Sub-Total Fines	86,000	73,566	11,245	84,811	21,497	106,308	20,308
Intergovernmental - State							
Skills Games Fee	1,800	-	-	-	450	450	(1,350)
Rolling Stock	6,600	7,235	-	7,235	-	7,235	635
Motor Vehicle Rental	-	24,797	4,017	28,814	-	28,814	28,814
Mobile Home (RV) Registration	-	-	-	-	-	-	-
Law Enforcement Assistance	117,460	63,433	33,126	96,559	29,365	125,924	8,464
PPTR Revenue	89,615	89,615	-	89,615	-	89,615	-
State Highway Maint. Fund	1,261,052	630,901	315,451	946,352	315,263	1,261,615	563
Misc. Grants - (DMV) Law Enf. OT	2,000	4,546	1,605	6,151	500	6,651	4,651
Litter Control Grant	3,745	5,871	-	5,871	-	5,871	2,126
Fire Programs Grant	19,108	21,972	-	21,972	-	21,972	2,864
Sub-Total Intergovernmental	1,501,380	848,370	354,198	1,202,569	345,578	1,548,147	46,767
Investments/Sales of Assets							
Interest Income	100,000	214,941	23,164	238,104	25,003	263,107	163,107
TowerCom Capital Lease	-	-	-	-	-	-	-
Sale of Surplus Property	-	16,750	-	16,750	-	16,750	16,750
Sales of Recycled Materials	-	898	179	1,077	-	1,077	1,077
Sub-Total Investments/Sales of Asset:	100,000	232,589	23,343	255,932	25,003	280,935	180,935
User Fees							
Planning & Development Fees	2,500	4,629	105	4,734	400	5,134	2,634
Transit Collections	21,684	16,263	-	16,263	5,421	21,684	-
Porterfield Park Shelter	3,000	950	200	1,150	750	1,900	(1,100)
Depot Community Room	300	595	65	660	75	735	435
Public Works Community Room	3,300	2,020	385	2,405	1,100	3,505	205
Trash Collection - Commercial	50,000	38,075	4,884	42,958	12,497	55,455	5,455
Trash Collection - Residential	106,000	70,802	9,368	80,170	26,503	106,673	673
Taylor Park	50	221	37	258	50	308	258
Sub-Total User Fees	186,834	133,555	15,044	148,599	46,796	195,395	8,561
Miscellaneous Revenue							
Misc. General Fund Revenue	10,000	6,132	70	6,202	1,247	7,449	(2,551)
DMV Stop Fees	500	3,506	301	3,807	122	3,929	3,429
Administrative Fee	2,004	4,491	435	4,926	501	5,427	3,423
VRTA Reimbursements - TOOT	-	29,045	6,871	35,915	-	35,915	35,915
Expenditure Refunds	20,000	3,598	-	3,598	10,000	13,598	(6,402)
Internal Charges	413,328	275,552	34,444	309,996	103,332	413,328	-
ARPA - NEU FUNDS	-	-	-	-	-	-	-
Capital Fund (Real Estate Applied)	(240,688)	-	-	-	(240,688)	(240,688)	-
Add'l Transfers to Capital Fund	(3,573,840)	-	-	-	(3,573,840)	(3,573,840)	-
Reserve Fund	3,552,541	-	-	-	3,552,541	3,552,541	-
Sub-Total Miscellaneous	183,845	322,324	42,120	364,444	(146,785)	217,659	33,814

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**Town of Orange
Revenue Accounts
Month of March 2024**

Description	FY-2024 Budget	Actual Revenues			Projected		FY-2024 Variance to Budget
		Previous Months	Current Month	FY-2024 Year-To-Date	Remaining Months	FY-2024 Revenues	
Total General Fund	5,607,459	4,066,357	659,921	4,726,278	1,406,778	6,133,056	525,597
Capital Fund							
Byrd Street Project	-	-	-	-	-	-	-
VDOT - Paving Reimbursement	947,790	6,009	-	6,009	941,781	947,790	-
ISTEA Mainstreet Project	-	-	-	-	-	-	-
ISTEA Railroad Avenue	-	-	-	-	-	-	-
General Fund Capital Proceeds	240,687	-	-	-	240,687	240,687	-
Add'l Transfers from General Fund	2,615,121	-	-	-	2,615,121	2,615,121	-
Loan Proceeds	-	-	-	-	-	-	-
Capital Reserve Fund	-	-	-	-	-	-	-
Total Capital Fund	3,803,598	6,009	-	6,009	3,797,589	3,803,598	-
Net General Fund	9,411,057	4,072,366	659,921	4,732,287	5,204,367	9,936,654	525,597
Water Fund							
Investments/Sales of Assets							
Interest Income	20,000	67,018	11,000	78,018	4,997	83,015	63,015
Sale of Surplus Property	-	-	-	-	-	-	-
Sub-Total Investments/Asset Sales	20,000	67,018	11,000	78,018	4,997	83,015	63,015
Utility Revenues							
Water Sales	1,345,255	965,517	105,337	1,070,854	336,314	1,407,168	61,913
Water Availability	105,000	28,744	-	28,744	-	28,744	(76,256)
Water Reconnection Fees	20,000	12,550	1,400	13,950	4,997	18,947	(1,053)
Sub-Total Utility	1,470,255	1,006,811	106,737	1,113,548	341,311	1,454,859	(15,397)
Miscellaneous Revenue							
Miscellaneous Revenues	41,500	42,320	804	43,124	3,300	46,424	4,924
Expenditure Refunds	-	-	-	-	-	-	-
Water Fund Grant	2,658,204	-	-	-	2,658,204	2,658,204	-
Reserve Fund	2,579,733	-	-	-	2,579,733	2,579,733	-
Sub-Total Miscellaneous	5,279,437	42,320	804	43,124	5,241,237	5,284,361	4,924
Total Water Fund	6,769,692	1,116,149	118,541	1,234,690	5,587,545	6,822,235	52,542
Sewer Fund							
Investments/Sales of Assets							
Interest Income	-	-	-	-	-	-	-
Sub-Total Interest	-	-	-	-	-	-	-
Utility Revenues							
Sewer Sales	1,583,518	1,108,435	127,322	1,235,757	395,879	1,631,636	48,118
Sewer Availability	431,550	89,895	-	89,895	-	89,895	(341,655)
Sewer Sales - Sludge	60,000	102,266	8,088	110,354	15,000	125,354	65,354
Sub-Total Utility	2,075,068	1,300,596	135,410	1,436,006	410,879	1,846,885	(228,183)
Miscellaneous Revenue							
Miscellaneous Revenues	2,000	2,378	-	2,378	-	2,378	378
Nutrient Credit Exchange	4,500	6,981	-	6,981	-	6,981	2,481
Leachate Sales	100,000	160,804	59,133	219,937	-	219,937	119,937
Septic Hauling	52,000	52,872	6,662	59,534	11,003	70,537	18,537
Expenditure Refunds	-	-	-	-	-	-	-
Transfers	1,042,660	-	-	-	1,042,660	1,042,660	-
Reserve Fund	(145,144)	-	-	-	(145,144)	(145,144)	-
Sub-Total Miscellaneous	1,056,016	223,035	65,795	288,830	908,519	1,197,349	141,333
Total Sewer Fund	3,131,084	1,523,631	201,205	1,724,836	1,319,398	3,044,234	(86,849)
Total Revenues	19,311,833	6,712,145	979,667	7,691,812	12,111,310	19,803,122	491,290

TOWN OF ORANGE

Fund Balances

The following numbers represent our best estimates of
unencumbered fund balances (cash) as of March 31, 2024:

	Cash Balance	Encumbered	Unencumbered Balance
General Fund	\$ 9,049,560	\$ -	\$ 9,049,560
Capital Improvement Fund	(2,750,868)	1,967,230	(4,718,098)
Water Fund	4,198,752	1,830,822	2,367,930
Sewer Fund	(1,333,629)	695,177	(2,028,806)
Water Deposit Fund	99,739	99,739	-
Taylor Park Fund	73,746	73,746	-
Grant Fund	13,787	13,787	-
Totals	<u>\$ 9,351,086</u>	<u>\$ 4,680,500</u>	<u>\$ 4,670,586</u>

Town Debt Service
As of March 31, 2024

	Original Debt	Principal @ 06/30/2023	FY - 2024 Principal & Interest			Principal Remaining
			Budgeted	Paid	Remaining	
<u>General Fund</u>						
Route 20 Expansion	\$ 1,372,000	\$ 182,000	\$ 92,412	\$ 92,412	\$ -	\$ 92,400
Public Works Center	\$ 931,000	\$ 123,500	\$ 62,709	\$ 62,709	\$ -	\$ 62,700
Debt Service Activity	<u>\$ 2,303,000</u>	<u>\$ 305,500</u>	<u>\$ 155,121</u>	<u>\$ 155,121</u>	<u>\$ -</u>	<u>\$ 155,100</u>
<u>Water Fund</u>						
Macon Road Tank	\$ 392,000	\$ 52,000	\$ 26,404	\$ 26,404	\$ -	\$ 26,400
Raw Water Storage Basin	\$ 2,196,000	\$ 1,126,000	\$ 134,989	\$ 134,989	\$ -	\$ 1,023,200
Debt Service Activity	<u>\$ 2,588,000</u>	<u>\$ 1,178,000</u>	<u>\$ 161,393</u>	<u>\$ 161,393</u>	<u>\$ -</u>	<u>\$ 1,049,600</u>
<u>Sewer Fund</u>						
Wastewater Treatment Plant Upgrade	\$ 2,009,000	\$ 266,500	\$ 135,318	\$ 135,318	\$ -	\$ 135,300
New WWTP - Total /Cumulative Debt	\$ 15,882,032	\$ 8,128,807	\$ 650,304	\$ 325,152	\$ 325,152	\$ 7,803,655
Debt Service Activity	<u>\$ 17,891,032</u>	<u>\$ 8,395,307</u>	<u>\$ 785,622</u>	<u>\$ 460,470</u>	<u>\$ 325,152</u>	<u>\$ 7,938,955</u>
Total Debt Service	<u>\$ 22,782,032</u>	<u>\$ 9,878,807</u>	<u>\$ 1,102,136</u>	<u>\$ 776,984</u>	<u>\$ 325,152</u>	<u>\$ 9,143,655</u>

Town of Orange
ARPA Funds (Including VDH ARPA Funds)
As of March 31, 2024

		<u>Funds Received</u>	<u>Funds Spent</u>	<u>Remaining Funds</u>
Standpipe -	Engineering	342,000.00	(347,439.00)	(5,439.00)
	Generator	61,057.00	(61,057.00)	-
	Construction	1,864,914.00	(1,328,656.21)	536,257.79
	Construction Contingency	466,229.00		466,229.00
	Sub-Total	2,734,200.00	(1,737,152.21)	997,047.79
Standpipe -	Reservoir	200,000.00	-	200,000.00
	Pump Station	75,000.00	-	75,000.00
	Reservoir Mixer	65,000.00	-	65,000.00
Macon Road Mixer		65,000.00	(36,838.10)	28,161.90
Water Line (NS Railroad)		150,000.00	(39,927.56)	110,072.44
Fiber Optics		1,000,000.00	-	1,000,000.00
Waste Water Sludge Truck		126,000.00	-	126,000.00
Waste Water Scada System		231,132.00	(231,132.00)	-
Liquid Feed System -	Engineering	79,500.00	(79,500.00)	-
	Emergency System	22,194.00	(22,194.00)	-
	Building	500,000.00	(38,593.18)	461,406.82
Sewer Lines Engineering -	Greenfields	479,375.00	(186,561.48)	292,813.52
	Houseworth	165,575.00	(59,631.37)	105,943.63
	Brizzolara	271,710.00	(101,289.78)	170,420.22
Water Plant -	Millimeter Screen	500,000.00	(3,750.00)	496,250.00
	125 HP Intake Pump	87,383.12	(87,383.12)	-
Water Line Meters Replacement -		866,257.88		866,257.88
	Total	7,618,327.00	(2,623,952.80)	4,994,374.20

FINANCIAL STATEMENT ENDING

March, 2024

**Town of Orange
Financial Statement
March, 2024
75% of Budget Year
Fund Summaries**

REVENUES

FUND	FY-2024 BUDGET		COLLECTED MTD	COLLECTED YTD	PERCENT COLLECTED	REMAINING BALANCE
	ORIGINAL	CHANGES				
GENERAL	5,592,306.00	315,000.00	651,408.44	4,682,390.06	49.82%	1,224,915.94
GF-CAP IMPROVEMENTS	1,252,189.00	2,251,562.00	-	6,008.75		3,497,742.25
WATER	1,519,990.00	5,249,702.00	118,490.64	1,234,376.76	18.23%	5,535,315.24
SEWER	2,088,424.00	1,042,660.00	201,205.17	1,724,836.44	55.09%	1,406,247.56
GRANTS/SPECIAL REVENUE	-	-	8,475.11	43,465.09	0.00%	(43,465.09)
WATER DEPOSIT	-	-	50.43	422.57	0.00%	(422.57)
TAYLOR PARK	-	-	37.16	312.74	0.00%	(312.74)
TOTAL	\$ 10,452,909.00	\$ 8,858,924.00	\$ 979,666.95	\$ 7,691,812.41	N/A	\$ 11,620,020.59

Note: A () in Remaining Balance means that we have collected more than anticipated.

EXPENDITURES

FUND	FY-2024 BUDGET		EXPENSED MTD	EXPENSED YTD	PERCENT EXPENSED	REMAINING BALANCE
	ORIGINAL	CHANGES				
GENERAL	5,592,306.00	315,000.00	401,868.05	4,153,133.44	48.00%	1,754,172.56
GF-CAP IMPROVEMENTS	1,252,189.00	2,251,562.00	115,234.67	363,874.31		3,139,876.69
WATER	1,519,990.00	5,249,702.00	277,871.72	2,019,093.04	29.83%	4,750,598.96
SEWER	2,088,424.00	1,042,660.00	157,475.17	1,958,242.83	62.54%	1,172,841.17
GRANTS/SPECIAL REVENUE	-	-	3,241.50	31,611.78	0.00%	(31,611.78)
WATER DEPOSIT	-	-	-	-	0.00%	-
TAYLOR PARK	-	-	-	-	0.00%	-
TOTAL	\$ 10,452,909.00	\$ 8,858,924.00	\$ 955,691.11	\$ 8,525,955.40	N/A	\$ 10,785,877.60

NOTE: A () in Remaining Balance means we have spent more than what we planned

**Town of Orange
Financial Statement
March, 2024
75% of Budget Year
General Fund**

REVENUES

DESCRIPTION	FY-2024 BUDGET		COLLECTED MTD	COLLECTED YTD	PERCENT COLLECTED	REMAINING BALANCE
	ORIGINAL	CHANGES				
LOCAL TAXES	3,549,300.00	-	213,969.83	2,669,623.76	75.22%	879,676.24
LICENSES & PERMITS	100.00	-	-	325.00	325.00%	(225.00)
FINES	86,000.00	-	11,245.08	84,811.34	98.62%	1,188.66
STATE FUNDS	1,307,380.00	194,000.00	352,593.92	1,196,747.80	79.71%	304,632.20
INV / SALE OF ASSETS	-	-	-	-	0.00%	0.00
USER FEES	186,834.00	-	15,007.19	148,465.16	79.46%	38,368.84
MISCELLANEOUS	545,832.00	-	58,592.42	582,417.00	106.70%	(36,585.00)
ARPA - NEU FUNDS	-	-	-	-	0.00%	0.00
RESERVE FUND	869,199.00	2,767,342.00	-	-	0.00%	3,636,541.00
TRANSF TO CAP. IMPROVEM.	(952,339.00)	(2,646,342.00)	-	-	0.00%	(3,598,681.00)
TOTAL	\$ 5,592,306.00	\$ 315,000.00	\$ 651,408.44	\$ 4,682,390.06	79.26%	\$ 1,224,915.94

Note: A () in Remaining Balance means that we have collected more than anticipated.

EXPENDITURES

DEPARTMENT	FY-2024 BUDGET		EXPENSED MTD	EXPENSED YTD	PERCENT EXPENSED	REMAINING BALANCE
	ORIGINAL	CHANGES				
LEGISLATIVE	123,442.00	-	6,832.04	34,478.70	27.93%	88,963.30
TOWN MANAGER	438,078.00	-	25,881.65	263,929.72	60.25%	174,148.28
TOWN ATTORNEY	38,500.00	-	55.00	22,544.14	58.56%	15,955.86
FINANCE DEPARTMENT	413,500.00	-	28,626.89	334,190.60	80.82%	79,309.40
ELECTIONS	-	-	-	-	0.00%	0.00
POLICE DEPARTMENT	1,749,188.00	-	136,472.41	1,355,982.31	77.52%	393,205.69
FIRE AND RESCUE	56,341.00	-	-	61,972.00	109.99%	(5,631.00)
PUBLIC WORKS	1,540,381.00	315,000.00	129,824.40	1,148,207.60	61.89%	707,173.40
TRASH COLLECTION	274,371.00	-	13,753.69	168,068.30	61.26%	106,302.70
MUNICIPAL BUILDING	47,719.00	-	13,866.35	67,090.44	140.59%	(19,371.44)
DEPOT	16,000.00	-	1,248.98	11,804.85	73.78%	4,195.15
TRANSPORTATION SYSTEM	120,852.00	-	-	90,638.25	75.00%	30,213.75
PARKS AND GROUNDS	111,000.00	-	7,654.75	32,793.88	29.54%	78,206.12
COMMUNITY DEVELOPMENT	267,186.00	-	11,373.29	157,328.16	58.88%	109,857.84
NON-DEPT - DEBT & OTHER	395,748.00	-	26,278.60	404,104.49	102.11%	(8,356.49)
NON-DEPT - DONATIONS	-	-	-	-	0.00%	0.00
NON-DEPT - CAPITAL	-	-	-	-	0.00%	0.00
TOTAL	\$ 5,592,306.00	\$ 315,000.00	\$ 401,868.05	\$ 4,153,133.44	70.31%	\$ 1,754,172.56

NOTE: A () in Remaining Balance means we have spent more than what we planned

**Town of Orange
Financial Statement
March, 2024
75% of Budget Year
General Fund - Capital Improvements**

REVENUES

DESCRIPTION	FY-2024 BUDGET		COLLECTED MTD	COLLECTED YTD	PERCENT COLLECTED	REMAINING BALANCE
	ORIGINAL	CHANGES				
TRANSFER FROM GENERAL	952,279.00	1,603,682.00	-	-	0.00%	2,555,961.00
STATE FUNDS	299,910.00	647,880.00	-	6,008.75	0.63%	941,781.25
MISCELLANEOUS	-	-	-	-	0.00%	0.00
MADISON/MAIN STREET SIGNAL LIGH	-	-	-	-	0.00%	0.00
TOTAL	\$ 1,252,189.00	\$ 2,251,562.00	\$ -	\$ 6,008.75	0.17%	\$ 3,497,742.25

Note: A () in Remaining Balance means that we have collected more than anticipated.

EXPENDITURES

DEPARTMENT	FY-2024 BUDGET		EXPENSED MTD	EXPENSED YTD	PERCENT EXPENSED	REMAINING BALANCE
	ORIGINAL	CHANGES				
ROAD PROJECTS	702,189.00	1,158,562.00	34,047.50	72,727.90	3.91%	1,788,023.10
MACHINERY & EQUIPMENT	495,000.00	93,000.00	70,000.00	249,959.36	42.51%	338,040.64
MADISON/MAIN STREET SIGNAL LIGH	-	-	-	-	0.00%	0.00
COMPUTERS	30,000.00	-	838.81	29,731.34	99.10%	268.66
FIBER OPTICS BACKBONE (ARPA)	-	1,000,000.00	-	-	0.00%	1,000,000.00
CELL TOWER	-	-	-	-	0.00%	0.00
COMMUNITY ROOM SOUND SYSTEM	25,000.00	-	-	1,107.35	4.43%	23,892.65
CAP. OUTLAYS - WATER/SEWER LIN	-	-	10,348.36	10,348.36	0.00%	(10,348.36)
TOTAL	\$ 1,252,189.00	\$ 2,251,562.00	\$ 115,234.67	\$ 363,874.31	\$ 1.50	\$ 3,139,876.69

NOTE: A () in Remaining Balance means we have spent more than what we planned

Financial Statement
March, 2024
75% of Budget Year
Water Fund

REVENUES

DESCRIPTION	FY-2024 BUDGET		SALES MTD	SALES YTD	PERCENT COLLECTED	REMAINING BALANCE
	ORIGINAL	CHANGES				
TRANSFER FROM GENERAL	-	-	-	-	0.00%	-
INV/ SALE OF ASSETS	-	-	-	-	0.00%	-
WATER SALES	1,345,255.00	-	105,337.07	1,070,854.06	79.60%	274,400.94
WATER AVAILABILITY	105,000.00	-	-	28,743.75	27.38%	76,256.25
WATER RECONNECTIONS	20,000.00	-	1,400.00	13,950.00	69.75%	6,050.00
EXPENDITURE REFUNDS	-	-	-	-	0.00%	-
MISCELLANEOUS	61,500.00	-	11,753.57	120,828.95	196.47%	(59,328.95)
ARPA - NEU FUNDS	-	2,658,204.00	-	-	0.00%	2,658,204.00
RESERVE FUND	(11,765.00)	2,591,498.00	-	-	0.00%	2,579,733.00
TOTAL	\$ 1,519,990.00	\$ 5,249,702.00	\$ 118,490.64	\$ 1,234,376.76	18.23%	\$5,535,315.24

Note: A () in Remaining Balance means that we have collected more than anticipated.

DEPARTMENT	FY-2024 BUDGET		EXPENSED MTD	EXPENSED YTD	PERCENT EXPENSED	REMAINING BALANCE
	ORIGINAL	CHANGES				
WATER/SEWER LINE PROJ.	-	5,210,702.00	163,728.06	669,531.49	12.85%	4,541,170.51
WATER TREATMENT	1,087,779.00	-	94,653.57	955,255.04	87.82%	132,523.96
WATER DISTRIBUTION	270,778.00	39,000.00	19,490.09	232,914.88	75.19%	76,863.12
NON-DEPT - DEBT & OTHER	161,433.00	-	-	161,391.63	99.97%	41.37
TOTAL	\$ 1,519,990.00	\$ 5,249,702.00	\$ 277,871.72	\$ 2,019,093.04	\$ 2.76	\$ 4,750,598.96

Town of Orange
Financial Statement
March, 2024
75% of Budget Year
Sewer Fund

REVENUES

DESCRIPTION	FY-2024 BUDGET		COLLECTED MTD	COLLECTED YTD	PERCENT COLLECTED	REMAINING BALANCE
	ORIGINAL	CHANGES				
LICENSES & PERMITS	-	-	-	-	0.00%	-
TRANSFER FROM GENERAL	-	-	-	-	0.00%	-
SEWER SALES	1,583,518.00	-	127,321.59	1,235,756.61	78.04%	347,761.39
SEWER AVAILABILITY FEES	431,550.00	-	-	89,895.00	20.83%	341,655.00
SEWER SALES - SLUDGE	60,000.00	-	8,088.46	110,354.03	183.92%	(50,354.03)
NUTRIENT CREDIT	4,500.00	-	-	6,981.30	155.14%	(2,481.30)
LEACHATE	100,000.00	-	59,133.04	219,937.49	219.94%	(119,937.49)
SEPTIC HAULING	52,000.00	-	6,662.08	59,533.91	114.49%	(7,533.91)
MISCELLANEOUS	2,000.00	-	-	2,378.10	118.91%	(378.10)
RESERVE FUND	(145,144.00)	-	-	-	0.00%	(145,144.00)
TRANSFER FROM GENERAL	-	1,042,660.00	-	-	-	-
TOTAL	\$ 2,088,424.00	\$ 1,042,660.00	\$ 201,205.17	\$ 1,724,836.44	55.09%	\$ 363,587.56

Note: A () in Remaining Balance means that we have collected more than anticipated.

EXPENDITURES

DEPARTMENT	FY-2024 BUDGET		EXPENSED MTD	EXPENSED YTD	PERCENT EXPENSED	REMAINING BALANCE
	ORIGINAL	CHANGES				
SEWER TREATMENT	1,092,004.00	-	136,298.20	992,232.98	90.86%	99,771.02
SEWER COLLECTION	210,708.00	-	16,082.90	158,056.57	75.01%	52,651.43
NON-DEPT - DEBT & OTHER	785,712.00	-	-	460,470.65	58.61%	325,241.35
CAPITAL OUTLAYS - ARPA	-	1,042,660.00	5,094.07	347,482.63	33.33%	695,177.37
TOTAL	\$ 2,088,424.00	\$ 1,042,660.00	\$ 157,475.17	\$ 1,958,242.83	62.54%	\$ 1,172,841.17

NOTE: A () in Remaining Balance means we have spent more than what we planned

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BILLS AND CLAIMS

For the month March, 2024

**TOWN OF ORANGE
CHECK REGISTER**

MARCH 1 - 31, 2024

Check #	Check Date	Vendor Name	Net Amount
1252	3/28/2024	ORANGE COUNTY TREASURER	\$ 796.42
1255	3/28/2024	LOUISA CIRCUIT COURT	44.38
1260	3/28/2024	PROVISIONS MARKET TABLE	1,105.00
1261	3/28/2024	BEGGARS BANQUET	68.00
1262	3/28/2024	OEI EVENTS	5,250.00
1263	3/28/2024	OCCASIONS	145.00
1264	3/28/2024	ORANGE CO CHAMBER OF COMMERCE	1,500.00
1265	3/28/2024	THE PAUL STEFAN FOUNDATION	8,600.00
30124	3/28/2024	ANTHEM BLUE CROSS & BLUE SHIELD	61,172.00
30224	3/28/2024	TREASURER OF VIRGINIA	52,943.04
30324	3/28/2024	EMPOWER RETIREMENT	1,200.00
30424	3/28/2024	MISSIONSQUARE RETIREMENT	838.28
30524	3/28/2024	MISSIONSQUARE RETIREMENT	635.21
30624	3/28/2024	MISSIONSQUARE RETIREMENT	838.28
30724	3/28/2024	MISSIONSQUARE RETIREMENT	635.21
30824	3/28/2024	SHEEHY FORD OF RICHMOND INC	70,000.00
35248	3/7/2024	ADT SECURITY SERVICES	39.87
35249	3/7/2024	ALFA LAVAL INC	519.00
35250	3/7/2024	AMAZON CAPITAL SERVICES	3,429.00
35251	3/7/2024	BAKER, DWIGHT	35.22
35252	3/7/2024	TRUIST	6,709.73
35253	3/7/2024	BMS DIRECT	919.89
35254	3/7/2024	BRANDY PRINTING & EMBROIDERY	520.40
35255	3/7/2024	CCLS INCORPORATED	225.00
35256	3/7/2024	CENTRAL VIRGINIA ELECTRIC COOP	535.38
35257	3/7/2024	CINTAS CORPORATION #385	2,705.61
35258	3/7/2024	COMCAST	887.92
35259	3/7/2024	COMCAST	519.72
35260	3/7/2024	CORE & MAIN LP	11.03
35261	3/7/2024	CRYSTAL SPRINGS	9.00
35262	3/7/2024	CSX TRANSPORTATION	100.00
35263	3/7/2024	DORSETT TECHNOLOGIES, INC	19,292.99
35264	3/7/2024	DIX, JR JAMES A	1,202.50
35265	3/7/2024	ECONO SIGNS LLC	71.60
35266	3/7/2024	ENVIRONMENTAL SYSTEMS SERVICE	150.00
35267	3/7/2024	FAYE'S OFFICE SUPPLY	771.22

35268	3/7/2024	FORTILINE INC	1,178.69
35269	3/7/2024	GALLS, LLC	352.85
35270	3/7/2024	HACH COMPANY	1,216.00
35271	3/7/2024	HOLTZMAN OIL CORP	306.54
35272	3/7/2024	LINDE GAS & EQUIPMENT INC	29.76
35273	3/7/2024	MADISON FORD	95.88
35274	3/7/2024	MCCLUNG-LOGAN EQUIP. CO.	191.94
35275	3/7/2024	MICROSOFT	480.00
35276	3/7/2024	MID-ATLANTIC WASTE SYSTEMS	95.10
35277	3/7/2024	OCDSS	25.00
35278	3/7/2024	ORANGE MOTOR SPECIALTY	128.64
35279	3/7/2024	ORANGE TIRE INC	1,205.00
35280	3/7/2024	PACE ANALYTICAL SERVICES, INC	729.40
35281	3/7/2024	SHEENA PAYETTE	111.10
35282	3/7/2024	REXEL	4,347.71
35283	3/7/2024	ROSE HAULING, LLC	900.00
35284	3/7/2024	RAPIDAN SERVICE AUTHORITY	59.52
35285	3/7/2024	SEALE, JAMES K	254.65
35286	3/7/2024	SEDWICK	3,113.06
35287	3/7/2024	SELECT SPECIALTY PRODUCTS INC	562.00
35288	3/7/2024	W.A. SHERMAN COMPANY	8,397.00
35289	3/7/2024	STANLEY, JOHN BAINE	39.29
35290	3/7/2024	STEROBEN ASSOCIATES	4,090.00
35291	3/7/2024	TOWN OF ORANGE	2,867.60
35292	3/7/2024	TRACTOR SUPPLY CREDIT PLAN	320.24
35293	3/7/2024	MIGEL, WILFRIDO	46.81
35294	3/7/2024	GREENWALT, LEAH	36.04
35295	3/7/2024	COLLINS-LOHR, TAMMY	119.71
35296	3/7/2024	KIRKLAND, ELENA	11.92
35297	3/7/2024	UNIVAR SOLUTIONS	5,750.00
35298	3/7/2024	VACORP	225.90
35299	3/7/2024	NEW VIRGINIA TRACTOR	-
35300	3/7/2024	VERIZON	1,124.16
35301	3/7/2024	VRSA	16,804.00
35302	3/7/2024	VUPS	67.62
35303	3/7/2024	CHEWNING, WENDY	90.00
35304	3/14/2024	ACCESS TELECOM INC	11,456.00
35305	3/14/2024	ADT SECURITY SERVICES	142.49
35306	3/14/2024	AT&T MOBILITY	1,592.40
35307	3/14/2024	DMV	450.00
35308	3/14/2024	FISHER AUTO PARTS	1,850.85
35309	3/14/2024	GARDNER DENVER NASH LLC	2,676.78
35310	3/14/2024	IDEXX DISTRIBUTION, INC	1,341.07
35311	3/14/2024	INTEGRITY AUTOMOTIVE	359.23

35312	3/14/2024	ORANGE COUNTY LANDFILL	8,261.76
35313	3/14/2024	OVIVO USA, LLC	7,514.98
35314	3/14/2024	PACE ANALYTICAL SERVICES, INC	512.30
35315	3/14/2024	RINKER DESIGN ASSOCIATES, P.C.	49,489.93
35316	3/14/2024	SOUTHERN STATES	12,446.68
35317	3/14/2024	KAMMERUDE, AUDREY	102.93
35318	3/14/2024	WILLIAMS LAWN CARE &	638.66
35319	3/14/2024	THOMPSON, MICHAEL	56.02
35320	3/14/2024	NEW VIRGINIA TRACTOR	110.25
35321	3/14/2024	VERIZON	451.64
35322	3/14/2024	WW ASSOCIATES, INC	3,750.00
35323	3/15/2024	ADT SECURITY SERVICES	260.68
35324	3/15/2024	COMCAST	1,062.65
35325	3/15/2024	DOMINION ENERGY VIRGINIA	8,530.39
35325	3/15/2024	DOMINION ENERGY VIRGINIA	233.23
35326	3/15/2024	EZ PERFORMANCE CENTER	126.47
35327	3/15/2024	GALLS, LLC	258.52
35328	3/15/2024	HOLTZMAN OIL CORP	117.69
35329	3/15/2024	MAVERICK CONSTRUCTION LLC	28,213.10
35330	3/15/2024	ODB	392.88
35331	3/15/2024	ROSE HAULING, LLC	1,382.00
35332	3/15/2024	W.A. SHERMAN COMPANY	978.74
35333	3/15/2024	TOMMY'S GLASS	125.00
35334	3/15/2024	VIRGINIA BUSINESS SYSTEMS	138.16
35335	3/15/2024	XPRESS COPY & GRAPHICS	1,524.00
35336	3/29/2024	ADT SECURITY SERVICES	184.92
35337	3/29/2024	AFLAC	1,357.30
35338	3/29/2024	AMERICAN GREEN	118.00
35339	3/29/2024	APPLIED INDUSTRIAL TECHNOLOGIES	2,055.44
35340	3/29/2024	TRUIST	4,527.19
35341	3/29/2024	CEDAR MOUNTAIN STONE CORP	7,034.71
35342	3/29/2024	AT&T MOBILITY	1,918.41
35343	3/29/2024	COECO FINANCIAL SERVICES	672.33
35344	3/29/2024	COMCAST	466.70
35345	3/29/2024	COMPANION LIFE INSURANCE	290.00
35346	3/29/2024	CORE & MAIN LP	1,305.68
35347	3/29/2024	CRYSTAL SPRINGS	9.00
35348	3/29/2024	DOMINION ENERGY VIRGINIA	32,810.27
35349	3/29/2024	EBY-BROWN	7.20
35350	3/29/2024	ECONO SIGNS LLC	153.00
35351	3/29/2024	ELLIS, LISA L	16.80
35352	3/29/2024	ENVIRONMENTAL SYSTEMS SERVICE	60.00
35353	3/29/2024	FORTILINE INC	2,161.60
35354	3/29/2024	GODWIN MANUFACTURING CO., INC	739.86

35355	3/29/2024	GREG MADISON WELDING, INC	1,500.00
35356	3/29/2024	HACH COMPANY	1,023.00
35357	3/29/2024	HIGHWAY MOTORS	59.94
35358	3/29/2024	JAMES RIVER EQUIPMENT	387.79
35359	3/29/2024	J.D. NEWMAN, INC	10.38
35360	3/29/2024	JOHNSTON CONSTRUCTION COMPANY	112,471.97
35361	3/29/2024	MADISON FORD	3,851.51
35362	3/29/2024	MID-ATLANTIC WASTE SYSTEMS	189.29
35363	3/29/2024	MINNESOTA LIFE INSURANCE CO	1,802.34
35364	3/29/2024	NORTHERN SAFETY CO., INC	52.36
35365	3/29/2024	ORANGE SEVENTH-DAY ADVENTIST	50.00
35366	3/29/2024	ORANGE TIRE INC	146.00
35367	3/29/2024	PACE ANALYTICAL SERVICES, INC	982.20
35368	3/29/2024	SHEENA PAYETTE	197.68
35369	3/29/2024	PITNEY BOWES GLOBAL FINANCIAL	152.22
35370	3/29/2024	PROCONEX	3,026.90
35371	3/29/2024	DONALD B. RICE TIRE CO., INC	717.94
35372	3/29/2024	ROSE HAULING, LLC	1,084.00
35373	3/29/2024	RAPIDAN SERVICE AUTHORITY	604.15
35374	3/29/2024	KIM STRAWSER	30.00
35375	3/29/2024	TIMMY'S TREE & LANDSCAPING LLC	1,500.00
35376	3/29/2024	TOWN OF ORANGE	2,867.62
35377	3/29/2024	TRANSAMERICA EMPLOYEE BENEFITS	1,241.30
35378	3/29/2024	CARPENTER-SMITH, BAYLEIGH	106.98
35379	3/29/2024	UNIVAR SOLUTIONS	48,457.57
35380	3/29/2024	VIRGINIA HYDRAULIC SERVICES	2,074.00
35381	3/29/2024	VIRGINIA BUSINESS SYSTEMS	395.25
35382	3/29/2024	CHEWNING, WENDY	90.00

\$ 687,307.31

NEW BUSINESS



NEW BUSINESS
Monday, April 15, 2024

AGENDA ITEM: 10A

Consideration of appointment of Patrick McAloon to the Town's IDA.

SUMMARY:

- Please see attached application from Patrick McAloon to serve on the Town's IDA
- If appointed, Patrick would be filling the vacancy left by Sam Kessler to expire August 1, 2027.

MOTION:

"I move that Town Council appoint Patrick McAloon to serve on the Town's IDA with a term to expire August 1, 2027."



**Town of Orange
Town Manager's Office**

119 Belleview Avenue, Orange, Virginia 22960 - 1401

Phone: (540) 672-5505 Fax: (540) 672-4435

Email – townclerk@townoforangeva.gov

**APPLICATION TO SERVE ON TOWN BOARDS, COMMISSIONS, AND
COMMITTEES**

1. Name: Patrick McAloon Home Phone: 614-271-1772
2. Home Address: 155 W. Main St., Orange, VA 22960
3. Business: The Holladay House Business Phone: 614-271-1772
4. Business Address: As above
5. Resume of Education and Experience: Please see attached.

(Please use additional sheets or submit resume if you prefer).

6. Are you a registered voter? Yes ☒ No ☐
7. Are you a resident of the Town? Yes ☒ No ☐
8. Do you hold a public office? Yes ☐ No ☒
9. Do you serve on a Town Board at present? Yes ☐ No ☒

10. PLEASE CHECK THE BOARDS YOU ARE INTERESTED IN SERVING ON:

- Board of Zoning Appeals ☒
Planning Commission ☐
Technical Advisory Committee ☐
IDA ☒

11. How do you feel your experience has qualified you for service on this Board?

I help connect people & resources, am on the boards of the Chamber of Commerce, Orange Rotary Club, and Orange County Historical Society, and try to keep my finger on the pulse of Town growth because the success of my inn is directly connected to the success of the Town of Orange.

12. Would you consider serving on another Board other than the one(s) you selected above?

Yes ☒ No ☐

Signature:  Date: 3/21/24

Please submit completed applications to: **Wendy J. Chewning, MMC, Town Clerk**
119 Belleview Avenue
Orange, Virginia 22960

Note: If you have any questions on the above, please call the Town Clerk's Office or contact any of your Town Council members.

Patrick McAloon, PhD

155 W. Main St., Orange, VA 22960 • 614-271-1772 • pmcaloon@hotmail.com

Professional Experience

SinoConnect & OrbisConnex, LLC Int'l Business & Education Consulting Columbus, OH, Orange, VA
Owner 2005-present

- * Created, marketed, delivered online training program for US companies, "Doing Business With Vietnam"
- * Design and deliver training programs in the US for Chinese clients, including National Academy of Education Administration (China), Hubei Education Bureau, Zhejiang University, Central China Agricultural University, Yangtze University, Hunan Normal University
- * Support State of Ohio, Columbus 2020, Ohio State University, private clients in hosting Chinese government, business and education delegations
- * Drafted policy recommendations for increasing foreign language capacity in Ohio
- * Co-founder, Greater Columbus (Ohio) Chinese Chamber of Commerce
- * Counseled Chinese students how to apply to high schools, colleges and graduate programs in the US
- * Provided market research for firms in Chinese plastic scrap, medical device, lumber, auto parts industries
- * Delivered cultural training programs for 100+ professionals with expatriate assignments to China and the US
- * Chinese translation/interpretation in human resources, market research, agriculture, finance, electronics
- * Provide translation of employee surveys from English to ~35 languages

Holladay House, LLC Lodging & Event Venue Orange, Virginia
Owner 2021-present

- * Own & operate a historic home with six guest rooms, gift shop, and afternoon tea service
- * Maintain ca. 1830 home
- * Create, market, and host events including guest speakers, wine class, Victorian Christmas dinner, lunar new year celebration

Columbus Living, LLC, Franklinton XM, LLC Property Management Columbus, Ohio
Owner 2012-present

- * Management of eleven rental properties, including marketing, bookkeeping, maintenance

Greater Columbus Chinese Chamber of Commerce Columbus, Ohio
Executive Director 2020-2022

- * Responsible for all aspects of managing this 501(c)6 non-profit, including promotion, membership, events, financials
- * Moved event programming online for pandemic, added virtual networking component to increase participant value
- * Established strategic partnerships with US Heartland China Association, Cleveland Chinese Chamber, America China Society of Indiana
- * During pandemic, grew membership 32% from 22 in March 2020 to 29 in March 2021
- * Grew LinkedIn followers 50% from 103 in March 2020 to 309 in April 2021
- * Began producing monthly newsletters and grew mailing list from 968 in March 2020 to 1196 in April 2020

US Heartland China Association Non-profit US-China Economic Development Columbus, Ohio
Executive Director Jan-Dec. 2019

- * With association chairman Gov. Bob Holden (Missouri 2001-2005), revitalized dormant organization

- * Set up new website, MailChimp contact list, regular newsletters
- * Established/expanded relationships with national and regional partners, including National Governors Association, Walton Family Foundation, US Global Leadership Coalition, Mississippi River Cities and Towns Initiative, US Conference of Mayors, China General Chambers of Commerce in Chicago, New York, DC, US Embassy Beijing, US Consulate Guangzhou, many others
- * Established and populated committees composed of thought leaders from throughout region
- * Recruited and brought four US mayors to China for one-week trust-building mission

The Ohio State University

Columbus, Ohio

Senior Lecturer; Chinese Flagship Program Manager; Teaching Assistant

2001-2015

- * Formalized undergraduate OSU Chinese Flagship program by overseeing creation of application process, conducting recruiting activities, drafting promotional material
- * Planned, managed, taught summer programs at Qingdao University, 2004, 2006, 2010, 2011
- * Taught 1st & 2nd level Chinese, Chinese and East Asian culture, Networking in China and America
- * Initiated system of labor delegation among Chinese Individualized Instruction staff for advising and grading for 100+ students/academic quarter
- * Grew new distance Chinese instruction program working with central Ohio high school administrators

Sinitron Corporation Plastic molding equipment parts importer

Columbus, Ohio

Coordinator, China market

2003-2007

- * Responsible for communication with precision steel component suppliers in China
- * Cut sourcing costs up to 25% by establishing relationships with new suppliers
- * Conducted factory inspections in Jiangsu, Fujian, Guangdong provinces

MeetChina.com Online international B2B commerce platform

Shenzhen, Beijing, China

Department Manager

1999-2001

- * Managed and budgeted for a data collection and entry operation as it grew from 2 to 60 staff
- * Coordinated with 12 China branch offices as well as sales, business development and technology departments to create market-integrated portal content.
- * Gave 100+ sales seminars throughout China to audiences of up to 2000 listeners.

Education

The Ohio State University

Columbus, OH

Chinese Language Pedagogy PhD 2008, MA 2003

SPEAC intensive pedagogy training, 2001; Intern, US/China Links Program, Qingdao, China, Jun-Dec 1998

College of William & Mary

Williamsburg, VA

Bachelor of Arts in East Asian Studies, minor in Chinese, May 1998

Monroe Scholar; Dean's List (1997-1998); Class leader, William & Mary in China program, Jun-Dec 1997

Skills & Awards

- * Computer skills include Microsoft Office, Access, Photoshop
- * Fluent in Mandarin Chinese, basic French, limited Japanese and Spanish
- * Federal Foreign Language and Area Studies fellowship, 2002-2004
- * First prize, 2004 Chinese Bridge International Chinese proficiency competition
- * Honorary Instructor, Weinan Normal University, Weinan, China

Presentations/Training/Teaching

- * Instructor, Chinese STARTALK @ Wofford College summer camp for middle schoolers, 2015, 2017, 2018 (deputy director), 2023 (deputy director).
- * Instructor, Chinese Individualized Instruction, The Ohio State University, Spring 2024.
- * Presented, "Networking in China and the US" at 'Cross-Cultural Communication: Practitioners' Perspectives' Conference, China Three Gorges University, 2015
- * Deputy Program Director, Wofford College STARTALK Chinese summer camp, 2015, 2023
- * Presented "Performing Another Culture, Elementary Through Graduate School" at annual conference of the Chinese Language Teachers Association, 2012.
- * Organized and presented in panel "Advanced Skills and the Delivery of East Asian Language Study Programs" at annual conference of the National Council on the Teaching of Less Commonly Taught Languages, 2012.
- * Presented "Constructing Authentic Communication in Chinese Instruction," annual meeting of the Chinese Language Teachers Association, 2011.
- * Organized Ohio State University campus recruiting visit for Guangdong Medical College, 10/2011.
- * Presented "A Practical Approach to Professional Cross-Cultural Communication Training, Training American Learners to Perform at Superior-level Ability," Centers for International Business Education & Research annual Business Language conference, 2011.
- * Presented "Grabbing the Tail of the Tiger: Making a K16 Partnership Work: The OSU Experience," National Chinese Language Conference, 2010.
- * Presented "Connecting the Pipeline: Articulating Ohio K12 and College Chinese Programs," Ohio Foreign Language Association annual conference, 2010.
- * Presented "Taking the Language Class Out of Language Study: Training American Learners to Perform at Superior Level Ability," Chinese Language Teachers Association Annual Meeting, 2010.
- * Presented "Culture During Study Abroad: Beyond the Obligatory Temple Visit," Midwest Conference on Asian Affairs, 2010.
- * Discussant, "Learners and Teachers in Transnational Contexts," Midwest Conference on Asian Affairs 2010.
- * Faculty lecturer, Cross-Cultural Communication, Ohio Dominican University LEAD program, 11/04-8/05.
- * Teacher trainer, OSU Summer Programs in East Asian Concentrations, 2005, 2009, 2012, 2014
- * Taught Chinese language and culture class at Pentair Pump Group, Ashland, Ohio, autumn 2003.
- * Taught 9-week Chinese class for Fisher College of Business graduate students, 2003, 2004, 2006.
- * Presented "Cases in Foreign Language Instruction, a Chinese example", Faculty Development in Business workshop, OSU Fisher College of Business 10/14/04.
- * Co-author, "Mold Makers Facing Continued Challenge", *Plastics News*, March 28, 2005.
- * Facilitated "Evaluating Basic Chinese Materials", OSU Chinese Flagship K12 Professional Development for Teachers of Chinese Language, 5/16/08
- * Presented "Ohio State Chinese Language Flagship Program Learner Assessment: Principles & Practice", Cleveland State University, 6/7/08
- * Presented at CIBER annual business language teaching conferences, '08, '09, '10, '11
- * Presented "Teaching Non-Roman Scripts: A Performance-based Pedagogy Perspective", William Paterson University Teaching Asia conference, 4/23/09
- * Student Oral Proficiency Assessment (SOPA) rater for 46 7th-graders in the Diocese of Columbus 5/09
- * Instructor, Regent's Chinese Academy summer intensive Chinese class at OSU 6/09
- * Presented "Why John Deere Doesn't Gift Hats in China" and "Where Does My Stuff Come From?"

Virginia Career Works, Piedmont Region, board member
Orange (VA) Downtown Alliance, Promotion Committee member
James Madison Museum of Orange County Heritage
National Committee on US-China Relations
Greater Columbus (Ohio) Chinese Chamber of Commerce
Chinese Language Teachers Association
National Council of Less Commonly Taught Languages
Columbus Council on World Affairs
Norfolk and Western (Railway) Historical Society